UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): July 25, 2012

CHEMED CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 1-8351 (Commission File Number) 31-0791746 (I.R.S. Employer Identification Number)

2600 Chemed Center, 255 East 5th Street, Cincinnati, OH 45202(Address of principal executive offices)(Zip Code)

Registrant's telephone number, including area code: (513) 762-6900

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Item 2.02 Results of Operations and Financial Condition

On July 25, 2012 Chemed Corporation issued a press release announcing its financial results for the quarter ended June 30, 2012. A copy of the release is furnished herewith as Exhibit 99.

Item 9.01 Financial Statements and Exhibits

d) Exhibit

(99) Registrant's press release dated July 25, 2012

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CHEMED CORPORATION

Dated: July 25, 2012

By: <u>/s/ Arthur V. Tucker, Jr.</u> Arthur V. Tucker, Jr. Vice President and Controller

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Chemed Reports Second-Quarter 2012 Results

CINCINNATI--(BUSINESS WIRE)--July 25, 2012--Chemed Corporation (Chemed) (NYSE:CHE), which operates VITAS Healthcare Corporation (VITAS), the nation's largest provider of end-of-life care, and Roto-Rooter, the nation's largest commercial and residential plumbing and drain cleaning services provider, reported financial results for its second quarter ended June 30, 2012, versus the comparable prior-year period, as follows:

Consolidated operating results:

- Revenue increased 6.2% to \$354 million
- GAAP Diluted EPS increased 17.0% to \$1.10
- Adjusted Diluted EPS increased 15.6% to \$1.26

VITAS segment operating results:

- Net Patient Revenue of \$265 million, an increase of 9.1%
- Average Daily Census (ADC) of 14,111, an increase of 6.0%
- Admissions of 15,912, an increase of 4.0%
- Net Income of \$20.4 million, an increase of 9.9%
- Adjusted EBITDA of \$37.1 million, an increase of 9.4%
- Adjusted EBITDA margin of 14.0%, an increase of 4 basis points

Roto-Rooter segment operating results:

- Revenue of \$89.0 million, a decrease of 1.4%
- Unit-for-unit job count of 160,746, a decrease of 3.1%
- Net Income of \$8.1 million, a decrease of 11.2%
- Adjusted EBITDA of \$14.4 million, a decrease of 8.7%
- Adjusted EBITDA margin of 16.2%, a decrease of 128 basis points

VITAS

Net revenue for VITAS was \$265 million in the second quarter of 2012, which is an increase of 9.1% over the prior-year period. This revenue growth was the result of increased ADC of 6.0%, driven by an increase in admissions of 4.0%, increased discharges of 4.4% and Medicare price increases of approximately 2.5%. Revenue growth was further enhanced by geographic mix shift within the patient base and a favorable comparison of Medicare cap.

Average revenue per patient per day in the quarter, excluding the impact of Medicare Cap, was \$206.54, which is 2.8% above the prior-year period. Routine home care reimbursement and high acuity care averaged \$163.18 and \$717.63, respectively, per patient per day in the second quarter of 2012. During the quarter, high acuity days of care were 7.8% of total days of care, 6 basis points lower than the prior-year quarter.

Of VITAS' 35 unique Medicare provider numbers, 30 provider numbers have a Medicare Cap cushion of 10% or greater during the first eight months of the 2012 Medicare Cap year; two provider numbers have a Medicare Cap cushion between 5% and 10%; and three provider numbers have a cap cushion between 0% and 5%. VITAS generated an aggregate cap cushion of \$203 million during the most recent twelve-month period.

The second quarter of 2012 gross margin, excluding the impact of Medicare Cap, was 21.6%, which is a decline of 35 basis points from the second quarter of 2011.

Selling, general and administrative expense was \$20.5 million in the second quarter of 2012, which is an increase of 3.7% when compared to the prior-year quarter. Adjusted EBITDA totaled \$37.1 million in the quarter, an increase of 9.4% over the prior-year period. Adjusted EBITDA margin, excluding the impact from Medicare Cap, was 14.0% in the quarter which was 9 basis points below the prior-year.

Roto-Rooter

Roto-Rooter's plumbing and drain cleaning business generated sales of \$89.0 million for the second quarter of 2012, a decrease of 1.4% over the prior-year quarter.

Unit-for-unit job count in the second quarter of 2012 declined 3.1% when compared to the prior-year period. During the second quarter of 2012, total residential jobs decreased 6.0%, as residential plumbing jobs declined 2.1% and residential drain cleaning jobs decreased 7.9%, when compared to the second quarter of 2011. Residential jobs represented 69% of total job count in the quarter. Total commercial jobs increased 4.0%, with commercial plumbing/excavation job count increasing 9.2% and commercial drain cleaning increasing 2.1% when compared to the prior-year quarter. The "All Other" residential and commercial job category, which represents 1.6% of aggregate job count, decreased 9.2%.

Job count performances in both the first and second quarters of 2012 have noted a strong correlation to geographic location. Roto-Rooter branches located in temperate climates, primarily the South and West, have generated commercial and residential year-to-date job count growth of 7.5% and 0.6%, respectively. Branches located primarily in the East and Midwest experienced year-to-date commercial job count growth of 1.7% and residential job count decline of 11.2%. Branches located in the South and West represent approximately 41% of total job count.

Roto-Rooter's gross margin was 44.3% in the quarter, a 66 basis point decline when compared to the second quarter of 2011. Adjusted EBITDA in the second quarter of 2012 totaled \$14.4 million, a decline of 8.7%, and the Adjusted EBITDA margin was 16.2% in the quarter, a decline of 128 basis points, when compared to the prior-year quarter.

Chemed Consolidated

Chemed had total debt of \$171 million at June 30, 2012. This debt is net of the discount taken as a result of convertible debt accounting requirements. Excluding this discount, aggregate debt is \$187 million and is due in May 2014. Chemed's total debt equates to less than one times trailing twelve-month adjusted EBITDA.

In March 2011 Chemed entered into a five-year Credit Agreement that consists of a \$350 million revolving credit facility. The interest rate on this Credit Agreement has a floating rate that is currently LIBOR plus 175 basis points. In addition, an expansion feature is included in this Credit Agreement that provides Chemed the opportunity to increase its revolver and/or enter into term loans for an additional \$150 million. At June 30, 2012, this facility had approximately \$321 million of undrawn borrowing capacity after deducting \$29 million for letters of credit issued to secure the Company's workers' compensation insurance.

Capital expenditures through June 2012 aggregated \$18.5 million and compares to depreciation and amortization during the same period of \$14.9 million.

During the quarter, the company purchased 199,900 shares of Chemed stock at an aggregate cost of \$11.1 million. The company has \$64.1 million remaining under Chemed's previously announced share repurchase program.

Guidance for 2012

VITAS expects to achieve full-year 2012 revenue growth, prior to Medicare Cap, of 7.5% to 9.0%. Admissions in 2012 are estimated to increase approximately 3.5% to 4.0% and fullyear Adjusted EBITDA margin, prior to Medicare Cap, is estimated to be 14.5% to 15.0%. Effective October 1, 2011, Medicare increased the average hospice reimbursement rates by approximately 2.5%. Guidance assumes VITAS will incur \$2.5 million of estimated Medicare contractual billing limitations for the remainder of calendar year 2012.

Roto-Rooter expects to achieve full-year 2012 revenue equal to the prior year. The revenue estimate is a result of increased pricing of approximately 2%, a favorable mix shift to higher revenue jobs, with job count estimated to decrease 2% to 4%. Adjusted EBITDA margin for 2012 is estimated in the range of 16.0% to 17.0%.

Based upon the above, management reiterates the prior-quarter guidance for 2012 earnings per diluted share, excluding non-cash expense for stock options, the non-cash interest expense related to the accounting for convertible debt and other items not indicative of ongoing operations, will be in the range of \$5.35 to \$5.50. This compares to Chemed's 2011 reported adjusted earnings per diluted share of \$4.78.

Conference Call

Chemed will host a conference call and webcast at 10 a.m., ET, on Thursday, July 26, 2012, to discuss the Company's quarterly results and to provide an update on its business. The dial-in number for the conference call is (800) 901-5248 for U.S. and Canadian participants and (617) 786-4512 for international participants. The participant passcode is 96013847. A live webcast of the call can be accessed on Chemed's website at <u>www.chemed.com</u> by clicking on Investor Relations Home.

A taped replay of the conference call will be available beginning approximately 24 hours after the call's conclusion. It can be accessed by dialing (888) 286-8010 for U.S. and Canadian callers and (617) 801-6888 for international callers and will be available for one week following the live call. The replay passcode is 84138726. An archived webcast will also be available at <u>www.chemed.com</u>.

Chemed Corporation operates in the healthcare field through its VITAS Healthcare Corporation subsidiary. VITAS provides daily hospice services to approximately 14,000 patients with severe, life-limiting illnesses. This type of care is focused on making the terminally ill patient's final days as comfortable and pain-free as possible.

Chemed operates in the residential and commercial plumbing and drain cleaning industry under the brand name Roto-Rooter. Roto-Rooter provides plumbing and drain service through company-owned branches, independent contractors and franchisees in the United States and Canada. Roto-Rooter also has licensed master franchisees in Indonesia, Singapore, Japan, and the Philippines.

This press release contains information about Chemed's EBITDA, Adjusted EBITDA and Adjusted Diluted EPS, which are not measures derived in accordance with GAAP and which exclude components that are important to understanding Chemed's financial performance. In reporting its operating results, Chemed provides EBITDA, Adjusted EBITDA and Adjusted Diluted EPS measures to help investors and others evaluate the Company's operating results, compare its operating performance with that of similar companies that have different capital structures and evaluate its ability to meet its future debt service, capital expenditures and working capital requirements. Chemed's management similarly uses EBITDA, Adjusted EBITDA and Adjusted Diluted EPS to assist it in evaluating the performance of the Company across fiscal periods and in assessing how its performance compares to its peer companies. These measures also help Chemed's management to estimate the resources required to meet Chemed's future financial obligations and expenditures. Chemed's EBITDA, Adjusted EBITDA and Adjusted EBITDA and Adjusted EDI had Adjusted EBITDA and Adjusted EBITDA and EPS should not be considered in isolation or as a substitute for comparable measures calculated and presented in accordance with GAAP. We calculated Adjusted EBITDA Margin by dividing Adjusted EBITDA by service revenue and sales. A reconciliation of Chemed's net income to its EBITDA, Adjusted EBITDA and Adjusted EBITDA and Service revenue and sales. A reconciliation of Chemed's net income to its EBITDA, Adjusted EBITDA and Adjusted EBITDA and EBITDA is previce revenue and sales. A reconciliation of Chemed's net income to its EBITDA, Adjusted EBITDA and Adjusted Diluted EPS is presented in the tables following the text of this press release.

Forward-Looking Statements

Certain statements contained in this press release and the accompanying tables are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The words "believe," "expect," "hope," "anticipate," "plan" and similar expressions identify forward-looking statements, which speak only as of the date the statement was made. Chemed does not undertake and specifically disclaims any obligation to publicly update or revise any forward-looking statements, which speak only as of the date the statement was made. These statements are based on current expectations and assumptions and involve various risks and uncertainties, which could cause Chemed's actual results to differ from those expressed in such forward-looking statements. These risks and uncertainties arise from, among other things, possible changes in regulations governing the hospice care or plumbing and drain cleaning industries; periodic changes in reimbursement levels and procedures under Medicare and Medicaid programs; difficulties predicting patient length of stay and estimating potential Medicare reimbursement obligations; challenges inherent in Chemed's growth strategy; the current shortage of qualified nurses, other healthcare professionals and licensed plumbing and drain cleaning technicians; Chemed's dependence on patient referral sources; and other factors detailed under the caption "Description of Business by Segment" or "Risk Factors" in Chemed's most recent report on form 10-Q or 10-K and its other filings with the Securities and Exchange Commission. You are cautioned not to place undue reliance on such forward-looking statements and there are no assurances that the matters contained in such statements will be achieved.

CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF INCOME (in thousands, except per share data)(unaudited)

	Th	ree Months	End	ed June 30,	Siz	x Months E	nde	d June 30,
	—	2012		2011		2012		2011
Service revenues and sales	\$	354,170	\$	333,360	\$	707,113	\$	664,278
Cost of services provided and goods sold		257,368		239,597		514,813		477,055
Selling, general and administrative expenses (aa)		49,770		50,424		102,937		106,078
Depreciation		6,380		6,358		12,621		12,646
Amortization		1,127		1,139		2,240		2,109
Total costs and expenses		314,645	_	297,518		632,611		597,888
Income from operations		39,525		35,842		74,502		66,390
Interest expense		(3,672)		(3,461)		(7,289)		(6,705)
Other income/(expense)net (bb)		(970)		714		1,125		2,816
Income before income taxes		34,883		33,095	_	68,338		62,501
Income taxes		(13,609)		(12,809)		(26,619)		(24,114)
Net income	\$	21,274	\$	20,286	\$	41,719	\$	38,387
Earnings Per Share								
Net income	\$	1.12	\$	0.96	\$	2.20	\$	1.82
Average number of shares outstanding		18,998	_	21,115	_	18,976	_	21,067
Diluted Earnings Per Share								
Net income	\$	1.10	\$	0.94	\$	2.16	\$	1.78
Average number of shares outstanding		19,369	_	21,637	_	19,357	_	21,586

(aa) Selling, general and administrative ("SG&A") expenses comprise (in thousands):

	Thi	ee Months	Ende	ed June 30	, Six	Months E	Ended	I June 30,
		2012		2011		2012		2011
SG&A expenses before long-term incentive compensation and the impact of market gains and losses of deferred compensation plans	\$	50,718	\$	49,681	\$	101,752	\$	100,259
Market value gains/(losses) on assets held in deferred compensation trusts (cc)		(948)		743		1,185		2,807
Long-term incentive compensation		-		-		-		3,012
Total SG&A expenses	\$	49,770	\$	50,424	\$	102,937	\$	106,078
	Th	ee Months	Ende	ed June 30	. Six	Months F	Ended	June 30.
•	Th	ree Months	Ende		, Six			
·	Thi \$	ree Months 2012 (948)		ed June 30 2011 743	, Six	x Months E 2012 1,185		l June 30, 2011 2,807
(bb) Other income/(expense)net comprises (in thousands):	Thi \$	2012		2011	- 	2012		2011
(bb) Other income/(expense)net comprises (in thousands): Market value gains/(losses) on assets held in deferred compensation trusts	Thi \$	2012 (948)		2011 743	- 	2012 1,185		2011 2,807
(bb) Other income/(expense)net comprises (in thousands): Market value gains/(losses) on assets held in deferred compensation trusts Gain/(loss) on disposal of property and equipment	Thi \$	2012 (948) (67)		2011 743 32	\$	2012 1,185 (148)		2011 2,807 11

CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEET (in thousands, except per share data)(unaudited)

	J	ine 30,	
	2012		2011
Assets			
Current assets			
Cash and cash equivalents	\$ 59,966	\$	50,941
Accounts receivable less allowances	81,811		118,281
Inventories	8,146		8,682
Current deferred income taxes	13,226		14,052
Prepaid income taxes	4,187		1,300
Prepaid expenses	10,737		10,344
Total current assets	178,073		203,600
Investments of deferred compensation plans held in trust	33,215		33,066
Properties and equipment, at cost less accumulated depreciation	88,571		81,471
Identifiable intangible assets less accumulated amortization	57,635		59,015
Goodwill	461,965		460,793
Other assets	11,669		12,668
Total Assets	\$ 831,128	\$	850,613
Liabilities			
Current liabilities			
Accounts payable	\$ 51,002	\$	39.459
Income taxes	s 51,002 167	φ	2,096
Accrued insurance	36,786		35,143
Accrued insurance	30,780		43,633
Other current liabilities	14,906		14,972
Total current liabilities			
Deferred income taxes	142,590		135,303
	25,257		24,053
Long-term debt	170,769		162,932
Deferred compensation liabilities	33,149		32,255
Other liabilities	11,918		6,736
Total Liabilities	383,683		361,279
Stockholders' Equity			
Capital stock	31,142		30,907
Paid-in capital	410,957		391,507
Retained earnings	582,316		505,736
Treasury stock, at cost	(579,013)	(440,809)
Deferred compensation payable in Company stock	2,043		1,993
Total Stockholders' Equity	447,445		489,334
Total Liabilities and Stockholders' Equity	\$ 831,128	\$	850,613

CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF CASH FLOWS (in thousands)(unaudited)

Six Months Ended June 30, 2012 2011 **Cash Flows from Operating Activities** Net income \$ 41,719 \$ 38,387 Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization 14,861 14,755 Provision for deferred income taxes (4,895) (18)Provision for uncollectible accounts receivable 4,730 4,365 Stock option expense 4,312 4,495 3,985 3,724 Amortization of discount on convertible notes Noncash long-term incentive compensation 2,595 Changes in operating assets and liabilities, excluding amounts acquired in business combinations: (8,543) Increase in accounts receivable (9,271)Decrease/(increase) in inventories 522 (954) Decrease/(increase) in prepaid expenses 672 (59) Decrease in accounts payable and other current liabilities (3,593) (6,603) Increase/(decrease) in income taxes (1,029) 3,738 Increase in other assets (2,283) (5,652) Increase in other liabilities 4,493 4,514 Excess tax benefit on share-based compensation (1,069) (3,339) Other sources 773 450 Net cash provided by operating activities 54,655 51,127 **Cash Flows from Investing Activities** Capital expenditures (18,474) (14,960) Business combinations, net of cash acquired (1,500) (3,689) Other sources/(uses) 357 (869) (19,617) (19,518) Net cash used by investing activities **Cash Flows from Financing Activities** Purchases of treasury stock (12,841) (25,482) (6,160) Dividends paid (5,967) Proceeds from issuance of capital stock 3,670 7,698 Excess tax benefit on share-based compensation 1,069 3,339 Decrease in cash overdrafts payable 985 (7,814) Debt issuances costs (2,723) Other sources 124 364 (13, 153)(30, 585)Net cash used by financing activities 1,024 Increase in Cash and Cash Equivalents 21,885 Cash and cash equivalents at beginning of year 38,081 49,917 59,966 50,941 Cash and cash equivalents at end of period

CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE THREE MONTHS ENDED JUNE 30, 2012 AND 2011 (in thousands)(unaudited)

	<u> </u>	VITAS	Ro	to-Rooter	Corporate		Chemed nsolidated
2012							
Service revenues and sales	\$	265,213	\$	88,957	\$	-	\$ 354,170
Cost of services provided and goods sold		207,839		49,529		-	257,368
Selling, general and administrative expenses (a)		20,471		24,372		4,927	49,770
Depreciation		4,164		2,085		131	6,380
Amortization		488		157		482	 1,127
Total costs and expenses		232,962		76,143		5,540	 314,645
Income/(loss) from operations		32,251		12,814		(5,540)	39,525
Interest expense (a)		(63)		(107)		(3,502)	(3,672)
Intercompany interest income/(expense)		812		430		(1,242)	-
Other income/(expense)—net		(1)		(33)		(936)	(970)
Income/(loss) before income taxes		32,999		13,104		(11,220)	 34,883
Income taxes (a)		(12,566)		(5,030)		3,987	(13,609)
Net income/(loss)	\$	20,433	\$	8,074	\$	(7,233)	\$ 21,274
2011							
Service revenues and sales	\$	243,095	\$	90,265	\$	-	\$ 333,360
Cost of services provided and goods sold		189,940		49,657		-	 239,597
Selling, general and administrative expenses (b)		19,735		24,384		6,305	50,424
Depreciation		4,199		2,025		134	6,358
Amortization		520		155		464	1,139
Total costs and expenses		214,394		76,221		6,903	 297,518
Income/(loss) from operations		28,701		14,044		(6,903)	35,842
Interest expense (b)		(62)		(77)		(3,322)	(3,461)
Intercompany interest income/(expense)		1,215		652		(1,867)	-
Other income/(expense)—net		(90)		15		789	714
Income/(loss) before income taxes		29,764		14,634		(11,303)	 33,095
Income taxes (b)		(11,175)		(5,542)		3,908	(12,809)
Net income/(loss)	\$	18,589	\$	9,092	\$	(7,395)	\$ 20,286

CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE SIX MONTHS ENDED JUNE 30, 2012 AND 2011 (in thousands)(unaudited)

	V	ITAS	Re	oto-Rooter	Corporate		Chemed nsolidated
2012							
Service revenues and sales	\$	526,060	\$	181,053	\$	-	\$ 707,113
Cost of services provided and goods sold		413,459		101,354		-	514,813
Selling, general and administrative expenses (a)		40,219		50,525		12,193	102,937
Depreciation		8,188		4,171		262	12,621
Amortization		978		311		951	 2,240
Total costs and expenses		462,844		156,361		13,406	 632,611
Income/(loss) from operations		63,216		24,692		(13,406)	74,502
Interest expense (a)		(126)		(214)		(6,949)	(7,289)
Intercompany interest income/(expense)		1,566		825		(2,391)	-
Other income/(expense)-net		(32)		(54)		1,211	 1,125
Income/(loss) before income taxes		64,624		25,249		(21,535)	68,338
Income taxes (a)		(24,564)		(9,680)		7,625	 (26,619)
Net income/(loss)	\$	40,060	\$	15,569	\$	(13,910)	\$ 41,719
2011							
Service revenues and sales	\$	478,768	\$	185,510	\$	-	\$ 664,278
Cost of services provided and goods sold		374,241		102,814		-	477,055
Selling, general and administrative expenses (b)		38,446		51,124		16,508	106,078
Depreciation		8,366		4,009		271	12,646
Amortization		1,003		287		819	 2,109
Total costs and expenses		422,056		158,234		17,598	597,888
Income/(loss) from operations		56,712		27,276		(17,598)	 66,390
Interest expense (b)		(110)		(142)		(6,453)	(6,705)
Intercompany interest income/(expense)		2,428		1,291		(3,719)	-
Other income/(expense)-net		(59)		5		2,870	2,816
Income/(loss) before income taxes		58,971		28,430		(24,900)	 62,501
Income taxes (b)		(22,257)		(10,828)		8,971	(24,114)
Net income/(loss)	\$	36,714	\$	17,602	\$	(15,929)	\$ 38,387

CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING SUMMARY OF EBITDA FOR THE THREE MONTHS ENDED JUNE 30, 2012 AND 2011 (in thousands)(unaudited)

	VITAS	Ro	to-Rooter	С	Corporate		Chemed nsolidated
2012							
Net income/(loss)	\$ 20,433	\$	8,074	\$	(7,233)	\$	21,274
Add/(deduct):							
Interest expense	63		107		3,502		3,672
Income taxes	12,566		5,030		(3,987)		13,609
Depreciation	4,164		2,085		131		6,380
Amortization	488		157		482		1,127
EBITDA	37,714		15,453		(7,105)		46,062
Add/(deduct):							
Intercompany interest expense/(income)	(812)		(430)		1,242		-
Interest income	(42)		(2)		(15)		(59)
Legal expenses of OIG investigation	195		-		-		195
Acquisition expenses	-		20		-		20
Expenses of class action litigation	-		80		-		80
Advertising cost adjustment (c)	-		(696)		-		(696)
Stock option expense	-		-		2,374		2,374
Legal expenses of securities litigation	-		-		197		197
Adjusted EBITDA	\$ 37,055	\$	14,425	\$	(3,307)	\$	48,173
2011							
Net income/(loss)	\$ 18,589	\$	9,092	\$	(7,395)	\$	20,286
Add/(deduct):					,		
Interest expense	62		77		3,322		3,461
Income taxes	11,175		5,542		(3,908)		12,809
Depreciation	4,199		2,025		134		6,358
Amortization	520		155		464		1,139
EBITDA	 34,545		16,891		(7,383)		44,053
Add/(deduct):	2		,		())		,
Intercompany interest expense/(income)	(1, 215)		(652)		1,867		-
Interest income	(7)		(9)		(46)		(62)
Legal expenses of OIG investigation	486		-		-		486
Acquisition expenses	51		(12)		-		39
Expenses of class action litigation	-		186		-		186
Advertising cost adjustment (c)	-		(607)		-		(607)
Stock option expense	-		-		2,562		2,562
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CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING SUMMARY OF EBITDA FOR THE SIX MONTHS ENDED JUNE 30, 2012 AND 2011 (in thousands)(unaudited)

		VITAS	Ro	to-Rooter	c	Corporate		Chemed nsolidated
2012								
Net income/(loss)	\$	40,060	\$	15,569	\$	(13,910)	\$	41,719
Add/(deduct):								
Interest expense		126		214		6,949		7,289
Income taxes		24,564		9,680		(7,625)		26,619
Depreciation		8,188		4,171		262		12,621
Amortization		978		311		951		2,240
EBITDA		73,916		29,945		(13,373)		90,488
Add/(deduct):								
Intercompany interest expense/(income)		(1,566)		(825)		2,391		-
Interest income		(72)		(10)		(28)		(110)
Legal expenses of OIG investigation		266		-		-		266
Acquisition expenses		-		35		-		35
Expenses of class action litigation		-		727		-		727
Advertising cost adjustment (c)		-		(1,402)		-		(1,402)
Stock option expense		-		-		4,312		4,312
Legal expenses of securities litigation		-		-		197		197
Adjusted EBITDA	\$	72,544	\$	28,470	\$	(6,501)	\$	94,513
2011								
Net income/(loss)	\$	36,714	\$	17,602	\$	(15,929)	\$	38,387
Add/(deduct):	φ	30,714	¢	17,002	ф	(13,929)	¢	38,387
Interest expense		110		142		6,453		6,705
Income taxes		22,257		10,828		(8,971)		24,114
Depreciation		8,366		4,009		(8,971)		12,646
Amortization		1,003		4,009		819		2,109
								-
EBITDA		68,450		32,868		(17,357)		83,961
Add/(deduct):		(2.420)		(1.001)		2 510		
Intercompany interest expense/(income)		(2,428)		(1,291)		3,719		-
Interest income		(44)		(16)		(63)		(123)
Legal expenses of OIG investigation		997		-		-		997
Acquisition expenses		115		(6)		-		109
Expenses of class action litigation		-		681		-		681
Advertising cost adjustment (c)		-		(857)		-		(857)
Stock option expense		-		-		4,495		4,495
Long-term incentive compensation		-		-	· <u> </u>	3,012		3,012
Adjusted EBITDA	\$	67,090	\$	31,379	\$	(6,194)	\$	92,275

CHEMED CORPORATION AND SUBSIDIARY COMPANIES RECONCILIATION OF ADJUSTED NET INCOME (in thousands, except per share data)(unaudited)

	Thre	e Months	Ende	d June 30,	Six	Months Er	nded	June 30,
		2012		2011		2012		2011
Net income as reported	\$	21,274	\$	20,286	\$	41,719	\$	38,387
Add/(deduct) impact of:								
After-tax stock option expense		1,502		1,620		2,727		2,843
After-tax additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes		1,248		1,155		2,472		2,287
After-tax cost of expenses of securities litigation		1,240		1,155		124		2,207
After-tax cost of legal expenses of OIG investigation		124		301		165		618
After-tax cost of expenses of class action litigation		49		113		442		414
After-tax cost of acquisition expenses		12		23		21		67
After-tax long-term incentive compensation		-		-				1,880
····· ································								-,
Adjusted net income	\$	24,330	\$	23,498	\$	47,670	\$	46,496
Earnings Per Share As Reported Net income Average number of shares outstanding Diluted Earnings Per Share As Reported Net income Average number of shares outstanding	\$ 	1.12 18,998 1.10 19,369	_	0.96 21,115 0.94 21,637	-	2.20 18,976 2.16 19,357	_	1.82 21,067 1.78 21,586
Adjusted Earnings Per Share Net income	¢	1.28	¢	1 1 1	¢	2 5 1	¢	2.21
	2		\$	1.11	\$	2.51	3	
Average number of shares outstanding		18,998		21,115		18,976		21,067
Adjusted Diluted Earnings Per Share								
Net income	\$	1.26	\$	1.09	\$	2.46	\$	2.15
Average number of shares outstanding		19,369		21,637		19,357		21,586

CHEMED CORPORATION AND SUBSIDIARY COMPANIES OPERATING STATISTICS FOR VITAS SEGMENT FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2012 AND 2011

(unaudited)

		Three Month	ns Ende	ed June 30,		Six Month	is End	ed June 30,
PPERATING STATISTICS		2012		2011		2012		2011
Net revenue (\$000) (d)								
Homecare	\$	193,150	\$	177,067	\$	379,747	\$	345,719
Inpatient		29,247		27,183		58,399		54,569
Continuous care		42,816		39,213		85,337		77,838
Total before Medicare cap allowance	\$	265,213	\$	243,463	\$	523,483	\$	478,126
Medicare cap allowance		-		(368)		2,577		642
Total	\$	265,213	\$	243,095	\$	526,060	\$	478,768
Net revenue as a percent of total before Medicare cap allowance								
Homecare		72.9 %	6	72.7 %		72.5	%	72.2 %
Inpatient		11.0	•	11.2		11.2	/0	11.4
Continuous care		16.1		16.1		16.3		16.4
Total before Medicare cap allowance	·	100.0		100.0		100.0		100.0
Medicare cap allowance		100.0		(0.2)		0.5		0.1
Total		100.0 %	,	99.8 %		100.5	0/	100.1 %
		100.0 7	0	99.8 70		100.5	70	100.1 %
Average daily census ("ADC") (days)								
Homecare		9,971		9,229		9,792		9,031
Nursing home		3,036		3,034		3,011		3,034
Routine homecare		13,007		12,263		12,803		12,065
Inpatient		466		447		469		449
Continuous care		638		601		635		602
Total		14,111		13,311		13,907		13,116
Total Admissions		15,912		15,294		32,234		31,092
Total Discharges		15,508		14,855		31,707		30,419
Average length of stay (days)		74.0		77.1		78.3		78.0
Median length of stay (days)		14.0		14.0		14.0		14.0
ADC by major diagnosis								
Neurological		33.6 %	6	34.2 %		34.0	%	34.2 %
Cancer		17.7		17.7		17.8		17.8
Cardio		11.6		11.5		11.5		11.7
Respiratory		6.7		6.9		6.7		6.8
Other		30.4		29.7		30.0		29.5
Total		100.0 %	<u> </u>	100.0 %		100.0	%	100.0 %
Admissions by major diagnosis			° —		_			
Neurological		18.9 %	,	19.4 %		19.2	0/	19.5 %
Cancer		33.5	0	32.8		32.9	/0	32.2
Cardio		10.8		10.8		11.3		11.0
Respiratory		8.1		8.5		8.5		8.8
Other		28.7		28.5		28.1		28.5
Total	. <u> </u>		, —	100.0 %		100.0	0/	100.0 %
		100.0 %	•	100.0 %		100.0	[%]	100.0 %
Direct patient care margins (e)								
Routine homecare		52.4 %	0	52.4 %		51.4	%	51.7 %
Inpatient		12.7		13.3		13.4		13.1
Continuous care		19.7		20.2		19.8		20.4
Homecare margin drivers (dollars per patient day)								
Labor costs	\$	54.56	\$	53.23	\$	56.13	\$	54.28
Drug costs		8.31		8.21		8.32		8.08
Home medical equipment		6.79		6.66		6.80		6.66
Medical supplies		2.79		2.83		2.77		2.79
Inpatient margin drivers (dollars per patient day)								
Labor costs	\$	321.16	\$	311.26	\$	317.73	\$	308.97
Continuous care margin drivers (dollars per patient day)								
Labor costs	\$	569.98	\$	550.40	\$	569.76	\$	547.29
Bad debt expense as a percent of revenues		0.8 %	6	0.8 %		0.8	%	0.7 %
Accounts receivable								
Days of revenue outstanding- excluding unapplied Medicare payments		35.0		37.2		n.a.		n.a.

CHEMED CORPORATION AND SUBSIDIARY COMPANIES FOOTNOTES TO FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2012 AND 2011

(unaudited)

(a) Included in the results of operations 2012 are the following significant credits/(charges) which may not be indicative of ongoing operations (in thousands):

(in thousands).								
		1	hree	Months l	Ende	ed June 3	0, 20	12
	V	ITAS	Rot	o-Rooter	Co	orporate	Cor	nsolidated
Selling, general and administrative expenses:								
Legal expenses of OIG investigation	\$	(195)	\$	-	\$	-	\$	(195)
Acquisition expenses		-		(20)		-		(20)
Expenses of class action litigation		-		(80)		-		(80)
Stock option expense		-		-		(2,374)		(2,374)
Expenses of securities litigation		-		-		(197)		(197)
Interest expense:								
Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes		-		-		(1,973)		(1,973)
Pretax impact on earnings		(195)		(100)		(4,544)		(4,839)
Income tax benefit on the above		74		39		1,670		1,783
After-tax impact on earnings	\$	(121)	\$	(61)	\$	(2,874)	\$	(3,056)
			Six I	Months E	ndec	d June 30	, 201	2
	V	ITAS	Rot	o-Rooter	Co	orporate	Co	nsolidated
Selling, general and administrative expenses:								
Legal expenses of OIG investigation	\$	(266)	\$	-	\$	-	\$	(266)
Acquisition expenses		-		(35)		-		(35)
Expenses of class action litigation		-		(727)		-		(727)
Stock option expense		-		-		(4,312)		(4,312)
Expenses of securities litigation		-		-		(197)		(197)

(197) expenses of sect Interest expense: Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes (3,908) (266) (762) Pretax impact on earnings (8, 417)Income tax benefit on the above 101 299 3,094 (165) \$ (463) (5,323) After-tax impact on earnings \$ S S

(3,908)

(9,445)

3,494

(5,951)

(b) Included in the results of operations 2011 are the following significant credits/(charges) which may not be indicative of ongoing operations (in thousands):

	1	Гhree М	Ionths E	Inded June	30, 20)11
				Corporate		
Selling, general and administrative expenses:						
Legal expenses of OIG investigation	\$ (486)	\$	-	\$-	\$	(486)
Acquisition expenses	(51)		12	-		(39)
Expenses of class action litigation	-		(186)	-		(186)
Stock option expense	-		-	(2,562)		(2,562)
Interest expense:						
Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes	-		-	(1,825)		(1,825)
Pretax impact on earnings	(537)		(174)	(4,387)		(5,098)
Income tax benefit on the above	205		69	1,612		1,886
After-tax impact on earnings	\$ (332)	\$	(105)	\$ (2,775)	\$	(3,212)
				ded June 3	<i>.</i>	
	VITAS	Roto-	Rooter	Corporate	Co	nsolidated
Selling, general and administrative expenses:						
Legal expenses of OIG investigation	\$ (997)	\$	-	\$-	\$	(997)
Acquisition expenses	(115)		6	-		(109)
Expenses of class action litigation	-		(681)	-		(681)
Stock option expense	-		-	(4,495)		(4,495)
Long-term incentive compensation	-		-	(3,012)		(3,012)
Interest expense:						
Interest expense: Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes	-		-	(3,615)		(3,615)
	(1,112)		(675)	(3,615)		(3,615) (12,909)
Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes	(1,112) 423					

(c) Under Generally Accepted Accounting Principles ("GAAP"), the Roto-Rooter segment expenses all advertising, including the cost of telephone directories, immediately upon the initial release of the advertising. Telephone directories are generally in circulation 12 months. If a directory is in circulation for a time period greater or less than 12 months, the publisher adjusts the directory billing for the change in billing period. The timing of when a telephone directory is published can and does fluctuate significantly on a quarterly basis. This "direct expensing" results in significant fluctuations in quarterly advertising expense. In the second quarters of 2012 and 2011, GAAP advertising expense for Roto-Rooter totaled \$5,270,000 and \$5,304,000, respectively. If the expense of the telephone directories were spread over the periods they are in circulation, advertising expense for the second quarters of 2012 and 2011 would total \$5,966,000 and \$5,911,000, respectively.

Similarly, for the first six months of 2012 and 2011, GAAP advertising expense for Roto-Rooter totaled \$10,894,000 and \$11,222,000, respectively. If the expense of the telephone directories were spread over the periods they are in circulation, advertising expense for the first six months of 2012 and 2011 would total \$12,296,000 and \$12,079,000, respectively.

(d) VITAS has 28 large (greater than 450 ADC), 16 medium (greater than 200 but less than 450 ADC) and 8 small (less than 200 ADC) hospice programs. There are 6 programs as of June 30, 2012, with Medicare cap cushion of less than 10% for the most recent 12-month period.

(e) Amounts exclude indirect patient care and administrative costs, as well as Medicare Cap billing limitation.

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