## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): February 16, 2009

## CHEMED CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other
jurisdiction of
incorporation)

1-8351 (Commission File Number) 31-0791746 (I.R.S. Employer Identification Number)

2600 Chemed Center, 255 East 5th Street, Cincinnati, OH 45202 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (513) 762-6900

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the followin provisions (see General Instruction A.2 below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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## Item 2.02 Results of Operations and Financial Condition

On February 16, 2009 Chemed Corporation issued a press release announcing its financial results for the quarter ended December 31, 2008. A copy of the release is furnished herewith as Exhibit 99.

### Item 9.01 Financial Statements and Exhibits

- d) Exhibit
  - (99) Registrant's press release dated February 16, 2009

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CHEMED CORPORATION

Dated: February 16, 2009 By: /s/ Arthur V. Tucker, Jr.

Arthur V. Tucker, Jr.

Vice President and Controller

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### **Chemed Reports Fourth-Quarter 2008 Results**

CINCINNATI--(BUSINESS WIRE)--February 16, 2009--Chemed Corporation (Chemed) (NYSE:CHE), which operates VITAS Healthcare Corporation (VITAS), the nation's largest provider of end-of-life care, and Roto-Rooter, the nation's largest commercial and residential plumbing and drain cleaning services provider, reported financial results for its fourth quarter ended December 31, 2008, versus the comparable prior-year period, as follows:

Consolidated operating results from continuing operations:

- Revenue increased 2.3% to \$292 million
- Diluted EPS of \$.89
- Diluted EPS, excluding stock options and certain other items, of \$.99
- Full-Year Diluted EPS, excluding stock options and certain other items, of \$3.38

### VITAS segment operating results:

- Net Patient Revenue of \$206 million, up 4.4%
- Average Daily Census (ADC) of 11,829, up 1.4%
- Admissions of 13,314, a decline of 2.1%
- Average Length of Stay in the quarter of 83.1 days
- Adjusted EBITDA of \$34.3 million, an increase of 20.7%
- Adjusted EBITDA margin of 16.7%, an increase of 226 basis points

### Roto-Rooter segment operating results:

- Revenue of \$86.3 million, a decline of 2.5%
- Job count of 179,180, a decline of 12.5%
- Adjusted EBITDA of \$15.5 million
- Adjusted EBITDA margin of 17.9%

### **VITAS**

Congress has recently approved The American Recovery and Reinvestment Act of 2009. The President has stated that he intends to sign this stimulus package on Tuesday, February 17, 2009. This Act provides for an increase in the Medicare hospice wage index for the period October 1, 2008, through September 30, 2009. Given the timing of the passage of this Act, VITAS has not included any adjustment to fourth-quarter 2008 revenue for this increase in Medicare hospice reimbursement.

Net revenue for VITAS was \$206 million in the fourth quarter of 2008, which is an increase of 4.4% over the prior-year period. This revenue growth was the result of increased ADC of 1.4% and a Medicare price increase of approximately 2.6%. The remaining difference is attributed to revenue mix.

Average revenue per patient per day in the quarter was \$189.37, which is 3.0% above the prior-year period. Routine home care reimbursement and high acuity care averaged \$149.26 and \$665.38, respectively, per patient per day in the fourth quarter of 2008. During the quarter, high acuity days-of-care were 7.8% of total days-of-care. Quarterly high acuity days-of-care averaged between 8.0% and 8.4% in 2007.

VITAS did not have any Medicare Cap liability for the 2008 measurement period ended September 28, 2008. VITAS has recorded \$235,000 of Medicare Cap liability related to the first three months of the 2009 cap measurement period. This Medicare Cap liability relates to one provider number that has a gross margin in excess of 20%. Admissions in this provider number have declined in the first three months of the 2009 Medicare Cap year. This program generated a 15% cap cushion over the prior 12-month period.

Of VITAS' 34 unique Medicare provider numbers, 29 provider numbers, or 85%, have a Medicare Cap cushion greater than 20% for the most recent 12-month period, four provider numbers have 15% to 20% cushion and one provider number has cap cushion of less than 10%. VITAS generated an aggregate cap cushion of \$220 million during calendar year 2008.

Gross margin in the fourth quarter of 2008 was 25.1%. This is 192 basis points above the fourth quarter of 2007. This margin increase is a result of improved management of scheduled labor. VITAS continues to focus on more efficient scheduling of direct labor. This involves utilization of field-based labor management tools designed to meet and respond to hospice team staffing requirements.

Selling, general and administrative expense was \$17.2 million in the fourth quarter of 2008, which is a decline of 0.3% when compared to the prior year. Adjusted EBITDA totaled \$34.3 million, an increase of 20.7% over the prior year and equates to an adjusted EBITDA margin of 16.7%.

### Roto-Rooter

Roto-Rooter's plumbing and drain cleaning business generated sales of \$86 million for the fourth quarter of 2008, 2.5% lower than the \$89 million reported in the comparable prior-year quarter. Adjusted EBITDA in the fourth quarter of 2008 totaled \$15.5 million, a decrease of 19.0% from the fourth quarter of 2007, and equated to an adjusted EBITDA margin of 17.9%.

Job count in the fourth quarter of 2008 declined 12.5% when compared to the prior-year period. Total residential jobs declined 12.2% and consisted of residential plumbing jobs decreasing 11.0% and residential drain cleaning jobs declining 12.8%, when compared to the fourth quarter of 2007. Residential jobs represent approximately 70% of total job count. Total commercial jobs declined 13.3% with commercial plumbing job count declining 13.2% and commercial drain cleaning decreasing 13.7%, when compared to the prior-year quarter.

This job count decline was significantly mitigated relative to total revenue through a combination of increased pricing, favorable job mix shift to more expensive jobs such as excavation and increased conversion rates of calls to paid jobs.

There continues to be substantial disparity in demand for Roto-Rooter services within the United States. The South region has experienced a 17.3% year-to-date decline in commercial jobs while the Northeast Region had a modest 2.7% decline in commercial volume. Residential demand is not as disparate, with the South region residential job count declining 13.5% while the remaining regions have experienced a job count decline ranging from 6% to 11%.

Management continues to have discussions with existing franchisees to acquire Roto-Rooter franchise territories. This increase in activity is attributed to the current state of the capital markets, the potential increase in tax rates and the recessionary difficulties our franchisees are experiencing. The timing or actual completion of these acquisitions cannot be predicted; however, management intends to be highly disciplined in terms of valuation and risk assessment to ensure these acquisitions will be accretive to shareholders.

#### **Chemed Consolidated Debt and Cash Flows**

Chemed's debt aggregated \$210 million at December 31, 2008, \$187 million of which carries a fixed interest rate of 1.875% and is due in May 2014. The remaining debt consists of a \$14.5 million bank term loan and \$8.2 million of debt drawn against Chemed's \$175 million revolving credit facility. The current interest rate on this debt is approximately 1.4%.

Chemed's \$175 million revolving credit facility expires in May 2012. At December 31, 2008, this credit facility had approximately \$140 million of undrawn borrowing capacity after deducting for \$8.2 million of borrowing and \$27 million of letters of credit issued under this facility to secure the Company's workers' compensation insurance.

Chemed's total debt divided by the trailing four quarters of Adjusted EBITDA reflects a debt leverage ratio of 1.3.

Effective January 1, 2009, the Company will be required to retrospectively adopt the provisions of FASB Staff Position No. APB 14-1, "Accounting for Convertible Debt Instruments that May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)." This new rule requires the Company to separately account for the debt and equity portions of its 1.875% Senior Convertible Notes (Notes). This accounting creates a discount on the Notes that will be recorded in equity at the inception of the debt. The Notes, net of this discount, will be accreted to their face value over the life of the Notes using the effective interest method. The impact of this accounting change for the year ended December 31, 2009, is projected to be a non-cash increase in pretax interest expense of approximately \$ 6.0 million (\$3.8 million after-tax).

Year-to-date net cash provided from operations aggregated \$112 million. Capital expenditures for 2008 aggregated \$26 million and compares favorably to total 2007 capital expenditures of \$27 million. Chemed's full-year 2008 depreciation and amortization aggregated \$28 million.

### Guidance for 2009

Congress has recently approved The American Recovery and Reinvestment Act of 2009. This Act provides for an increase in the Medicare hospice wage index for the period October 1, 2008, through September 30, 2009. This 2009 guidance includes approximately \$8 million in additional revenue related to this adjustment in the Medicare hospice reimbursement rate.

VITAS is estimated to generate full-year 2009 revenue growth, prior to Medicare Cap, of 6.0% to 7.5%. Admissions are estimated to increase 2% to 4% and full-year adjusted EBITDA margin, prior to Medicare Cap, is estimated to be 15.3% to 16.3%. This guidance assumes VITAS will receive a Medicare basket price increase of 1.5% effective October 1, 2009. Full calendar year 2009 Medicare contractual billing limitations are estimated at \$5.0 million.

Roto-Rooter is estimated to generate full-year 2008 revenue growth of 4.0% to 5.0%. The revenue growth is a result of increased pricing of 4.0% to 5.0% and a favorable mix shift to higher revenue jobs, partially offset by a job count decline estimated at 7.0% to 9.0% Adjusted EBITDA margin for 2009 is estimated in the range of 17.0% to 18.0%. This guidance does not include any Roto-Rooter franchise acquisitions that may be completed in 2009.

Chemed's effective tax rate has been impacted by the severe volatility in the stock market as it relates to certain deferred compensation investments and required GAAP tax accounting. This stock market volatility does not have any material impact on Chemed's reported pretax earnings. Excluding the impact of taxes associated with this deferred compensation issue, Chemed's effective tax rate for full-year 2009, is estimated at 39.0%.

Based upon these factors and a full-year average diluted share count of 22.8 million shares, management estimates 2009 earnings per diluted share from continuing operations, excluding noncash expenses for stock options, the non-cash increase in interest expense related to the accounting change for convertible debt interest expense and the tax rate impact from deferred compensation investments will be in the range of \$3.70 to \$3.95.

#### Conference Call

Chemed will host a conference call and webcast at 10 a.m., ET, on Tuesday, February 17, 2009, to discuss the company's quarterly results and provide an update on its business. The dial-in number for the conference call is (800) 884-5695 for U.S. and Canadian participants and (617) 786-2960 for international participants. The participant passcode is 91895366. A live webcast of the call can be accessed on Chemed's website at <a href="https://www.chemed.com">www.chemed.com</a> by clicking on Investor Relations Home.

A taped replay of the conference call will be available beginning approximately two hours after the call's conclusion. It can be accessed by dialing (888) 286-8010 for U.S. and Canadian callers and (617) 801-6888 for international callers and will be available for one week following the live call. The replay passcode is 53390517. An archived webcast will also be available at www.chemed.com.

Chemed Corporation operates in the healthcare field through its VITAS Healthcare Corporation subsidiary. VITAS provides daily hospice services to approximately 12,000 patients with severe, life-limiting illnesses. This type of care is focused on making the terminally ill patient's final days as comfortable and pain-free as possible.

Chemed operates in the residential and commercial plumbing and drain cleaning industry under the brand name Roto-Rooter. Roto-Rooter provides plumbing and drain service through company-owned branches, independent contractors and franchisees in the United States and Canada. Roto-Rooter also has licensed master franchisees in Indonesia, Singapore, Japan, and the Philippines.

This press release contains information about Chemed's EBITDA and adjusted EBITDA, which are not measures derived in accordance with generally accepted accounting principles and which exclude components that are important to understanding Chemed's financial performance. Chemed provides EBITDA and adjusted EBITDA to help investors and others evaluate its operating results, compare its operating performance with that of similar companies that have different capital structures and evaluate its ability to meet its future debt service, capital expenditures and working capital requirements. Chemed's EBITDA and adjusted EBITDA should not be considered in isolation or as a substitute for comparable measures calculated and presented in accordance with GAAP. A reconciliation of Chemed's net income to its adjusted EBITDA is presented in the tables following the text of this press release.

## Forward-Looking Statements

Certain statements contained in this press release and the accompanying tables are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The words "believe," "expect," "hope," "anticipate," "plan" and similar expressions identify forward-looking statements, which speak only as of the date the statement was made. Chemed does not undertake and specifically disclaims any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. These statements are based on current expectations and assumptions and involve various risks and uncertainties, which could cause Chemed's actual results to differ from those expressed in such forward-looking statements. These risks and uncertainties arise from, among other things, possible changes in regulations governing the hospice care or plumbing and drain cleaning industries; periodic changes in reimbursement levels and procedures under Medicare and Medicaid programs; difficulties predicting patient length of stay and estimating potential Medicare reimbursement obligations; challenges inherent in Chemed's growth strategy; the current shortage of qualified nurses, other healthcare professionals and licensed plumbing and drain cleaning technicians; Chemed's dependence on patient referral sources; and other factors detailed under the caption "Description of Business by Segment" or "Risk Factors" in Chemed's most recent report on form 10-Q or 10-K and its other filings with the Securities and Exchange Commission. You are cautioned not to place undue reliance on such forward-looking statements and there are no assurances that the matters contained in such statements will be achieved.

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF INCOME

(in thousands, except per share data)(unaudited)

	F	For the Three	Mon	ths Ended	For the Years Ended					
		Decen	nber 3	31,		Decen	iber 3	31,		
		2008		2007		2008		2007		
Continuing Operations										
Service revenues and sales	\$	292,205	\$	285,729	\$	1,148,941	\$	1,100,058		
Cost of services provided and goods sold (aa)		201,150		197,221		810,547		767,066		
Selling, general and administrative expenses (aa)		42,263		47,374		175,333		184,060		
Depreciation		5,332		5,221		21,581		20,118		
Amortization		1,491		1,369		5,924		5,270		
Other operating expensesnet (aa)		2,699		1,927		2,699		789		
Total costs and expenses		252,935		253,112		1,016,084		977,303		
Income from operations		39,270		32,617		132,857		122,755		
Interest expense		(1,396)		(1,587)		(5,985)		(11,244)		
Gain/(loss) on extinguishment of debt (aa)		4,208		-		4,208		(13,798)		
Other incomenet		(6,524)		1,057		(8,735)		4,125		
Income before income taxes		35,558		32,087		122,345		101,838		
Income taxes (aa)		(15,471)		(11,882)		(50,240)		(39,063)		
Income from continuing operations		20,087		20,205		72,105		62,775		
Discontinued Operations (bb)		(1,088)		-		(1,088)		1,201		
Net Income	\$	18,999	\$	20,205	\$	71,017	\$	63,976		
Earnings Per Share										
Income from continuing operations	\$	0.90	\$	0.84	\$	3.13	\$	2.56		
Net Income	\$	0.85	\$	0.84	\$	3.08	\$	2.61		
Average number of shares outstanding		22,382		23,959		23,058		24,520		
Diluted Earnings Per Share										
Income from continuing operations	\$	0.89	\$	0.83	\$	3.08	\$	2.50		
Net Income	\$	0.84	\$	0.83	\$	3.04	\$	2.55		
Average number of shares outstanding		22,644		24,460		23,374		25,077		
			-							

(aa) Included in the consolidated statement of income are the following significant credits/(charges) which may not be indicative of ongoing operations (in thousands):

	Fo	or the Three Decen			For the Y	
		2008	2007	2	2008	2007
Continuing Operations						
Costs of services provided and goods sold						
Unreserved prior year's insurance claim	\$	-	\$ -	\$	(597)	\$ -
Selling, general and administrative expenses						
Stock option expense		(2,219)	(1,591)		(7,303)	(4,665)
Expenses incurred in connection with O.I.G. investigation		(2)	(39)		(46)	(227)
Long-term incentive compensation		-	_		-	(7,067)
Other		-	-		-	467
Other operating expenses net					-	
Impairment loss on transportation equipment		(2,699)	-		(2,699)	-
Costs related to litigation settlement		-	(1,927)		-	(1,927)
Gain on sale of property		-	-		-	1,138
Gain/(loss) on extinguishment of debt		4,208	-		4,208	(13,798)
Pretax impact on earnings		(712)	(3,557)		(6,437)	(26,079)
Income tax benefit on the above		270	1,355		2,382	9,623
Income tax impact of nondeductible losses on investments held in deferred compensation trusts		(1,825)	77		(3,062)	(46)
Income tax credit related to prior years		_	-		322	_
After-tax impact on continuing operations	\$	(2,267)	\$ (2,125)	\$	(6,795)	\$ (16,502)

(bb)Discontinued operations for 2008 include adjustments to accruals related to operations discontinued in 2004 and prior years. For 2007 it represents accrual adjustments for VITAS Phoenix, discontinued in 2006.

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEET (in thousands, except per share data)(unaudited)

	December 31,					
	2008		2007 (cc)			
Assets						
Current assets						
Cash and cash equivalents		,628 \$	4,988			
Accounts receivable less allowances		,076	101,170			
Inventories		,569	6,596			
Current deferred income taxes		,392	14,212			
Prepaid expenses and other current assets		,596	10,496			
Total current assets		,261	137,462			
Investments of deferred compensation plans held in trust	22	,628	29,417			
Notes receivable		-	9,701			
Properties and equipment, at cost less accumulated depreciation		,962	74,513			
Identifiable intangible assets less accumulated amortization		,303	65,177			
Goodwill		,721	438,689			
Other assets		,049	15,411			
Total Assets	\$ 760	,924 \$	770,370			
Liabilities Current liabilities						
Accounts payable		,810 \$	46,168			
Current portion of long-term debt		,169	10,162			
Income taxes		,156	4,221			
Accrued insurance		,994	36,337			
Accrued compensation		,741	40,072			
Other current liabilities		,180	13,929			
Total current liabilities		,050	150,889			
Deferred income taxes		,597	5,802			
Long-term debt		,656	214,669			
Deferred compensation liabilities		,417	29,149			
Other liabilities		,612	5,512			
Total Liabilities	389	,332	406,021			
Stockholders' Equity						
Capital stock		,515	29,261			
Paid-in capital		,206	267,312			
Retained earnings		,810	278,336			
Treasury stock, at cost		,977)	(213,041)			
Deferred compensation payable in Company stock		,038	2,481			
Total Stockholders' Equity		,592	364,349			
Total Liabilities and Stockholders' Equity	\$ 760	,924 \$	770,370			
Book Value Per Share	\$ 1	6.58 \$	15.21			

(cc) Reclassified to conform to 2008 presentation.

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF CASH FLOWS

(in thousands)(unaudited)

For the Years Ended

3,628

4,988

December 31, 2007 (cc) **Cash Flows from Operating Activities** \$ \$ 71,017 63,976 Net income Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization 27,505 25,388 Provision for uncollectible accounts receivable 9,820 8,373 7,303 4,665 Stock option expense Noncash loss/(gain) on early extinguishment of debt (4,208)7,235 Loss on impairment of equipment 2,699 Discontinued operations 1,088 (1.201)Amortization of debt issuance costs 1,039 1,186 Provision for deferred income taxes 426 8.113 Noncash portion of long-term incentive compensation 6,154 Changes in operating assets and liabilities, excluding amounts acquired in business combinations: Increase in accounts receivable (6,659)(18,299)Increase in inventories (898) (18)Decrease/(increase) in prepaid expenses and other current assets 305 (549) Increase/(decrease) in accounts payable and other current liabilities (8,416)5,585 Increase/(decrease) in income taxes (770)6,321 Decrease/(increase) in other assets 5,481 (3,655)Increase/(decrease) in other liabilities (6,423)4,426 Excess tax benefit on share-based compensation (2,422) (3,091)Other sources/(uses) 1,195 (1,024) Net cash provided by operating activities 112,083 99,584 **Cash Flows from Investing Activities** Capital expenditures (26,094)(26,640)Business combinations, net of cash acquired (11,200) (1,079)Net proceeds/(uses) from disposals of discontinued operations 8,824 (5,402) Proceeds from sales of property and equipment 387 3.104 Other uses (544)(1,701) Net cash used by investing activities (28,627) (31,718) **Cash Flows from Financing Activities** (69.788)(131.704)Purchases of treasury stock Repayment of long-term debt (18,713)(225,709)Net increase in revolving line of credit 8,200 Dividends paid (5,543) (5,888)Excess tax benefit on share-based compensation 2,422 3,091 Decrease in cash overdraft payable (856)(919)Proceeds from exercise of stock options 291 2,467 Proceeds from issuance of long-term debt 300,000 Purchase of note hedges (55,100)27,614 Proceeds from issuance of warrants Debt issuance costs (6,949)Other sources (829)945 Net cash used by financing activities (92,152) (84,816) **Decrease in Cash and Cash Equivalents** (1,360)(24,286) Cash and cash equivalents at beginning of year 4,988 29,274

(cc) Reclassified to conform to 2008 presentation.

Cash and cash equivalents at end of year

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE THREE MONTHS ENDED DECEMBER 31, 2008 AND 2007 (in thousands)(unaudited)

	VITAS Roto-Rooter			oto-Rooter	Co	orporate	Chemed Consolidated
2008							
Service revenues and sales	\$	205,856	\$	86,349	\$	-	\$ 292,205
Cost of services provided and goods sold		154,159		46,991		-	201,150
Selling, general and administrative expenses (a)		17,230		25,261		(228)	42,263
Depreciation		3,231		2,045		56	5,332
Amortization		996		14		481	1,491
Other operating expense/(income) (a)				-		2,699	 2,699
Total costs and expenses		175,616		74,311		3,008	252,935
Income/(loss) from operations		30,240		12,038		(3,008)	39,270
Interest expense		(37)		(30)		(1,329)	(1,396)
Intercompany interest income/(expense)		1,337		876		(2,213)	-
Gain on extinguishment of debt (a)		-		-		4,208	4,208
Other income—net		(101)		3		(6,426)	(6,524)
Income/(loss) before income taxes		31,439		12,887		(8,768)	35,558
Income taxes (a)		(11,900)		(4,740)		1,169	 (15,471)
Income/(loss) from continuing operations		19,539		8,147		(7,599)	20,087
Discontinued operations, net of income taxes		-		-		(1,088)	(1,088)
Net income/(loss)	\$	19,539	\$	8,147	\$	(8,687)	\$ 18,999
2007 (f)							
Service revenues and sales	\$	197,202	\$	88,527	\$	-	\$ 285,729
Cost of services provided and goods sold	-	151,476		45,745		-	 197,221
Selling, general and administrative expenses (b)		17,288		25,229		4,857	47,374
Depreciation		3,069		2,075		77	5,221
Amortization		996		13		360	1,369
Other operating expense/(income) (b)				1,927			 1,927
Total costs and expenses	·	172,829	<u> </u>	74,989	<u> </u>	5,294	253,112
Income/(loss) from operations	·	24,373	<u> </u>	13,538	<u> </u>	(5,294)	32,617
Interest expense		(43)		1		(1,545)	(1,587)
Intercompany interest income/(expense)		1,902		1,317		(3,219)	-
Other income—net		23		43		991	1,057
Income/(loss) before income taxes		26,255		14,899		(9,067)	 32,087
Income taxes (b)		(9,484)		(5,161)		2,763	(11,882)
Net income/(loss)	\$	16,771	\$	9,738	\$	(6,304)	\$ 20,205

The "Footnotes to Financial Statements" are integral parts of this financial information.

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2008 AND 2007 (in thousands)(unaudited)

2008		VITAS Roto-Rooter						
Service revenues and sales	\$	808,445	\$	340,496	\$	_	\$	1,148,941
Cost of services provided and goods sold		625,177		185,370				810,547
Selling, general and administrative expenses (a)		67,750		95,971		11,612		175,333
Depreciation		13,000		8,294		287		21,581
Amortization		3,984		50		1,890		5,924
Other operating expense/(income) (a)		-		-		2,699		2,699
Total costs and expenses		709,911	-	289,685	-	16,488		1,016,084
Income/(loss) from operations	·	98,534		50,811		(16,488)		132,857
Interest expense		(155)		(246)		(5,584)		(5,985)
Intercompany interest income/(expense)		5,199		3,708		(8,907)		-
Gain on extinguishment of debt (a)		´ -		· -		4,208		4,208
Other income—net		(149)		61		(8,647)		(8,735)
Income/(loss) before income taxes		103,429		54,334		(35,418)		122,345
Income taxes (a)		(38,710)		(20,742)		9,212		(50,240)
Income/(loss) from continuing operations		64,719		33,592		(26,206)		72,105
Discontinued operations, net of income taxes		-		-		(1,088)		(1,088)
Net income/(loss)	\$	64,719	\$	33,592	\$	(27,294)	\$	71,017
2007 (f)								
Service revenues and sales	\$	755,426	\$	344,632	\$	-	\$	1,100,058
Cost of services provided and goods sold		586,435		180,631		-		767,066
Selling, general and administrative expenses (b)		65,103		95,424		23,533		184,060
Depreciation		11,446		8,365		307		20,118
Amortization		3,984		54		1,232		5,270
Other operating expense/(income) (b)		-		1,927		(1,138)		789
Total costs and expenses		666,968		286,401		23,934		977,303
Income/(loss) from operations		88,458		58,231		(23,934)		122,755
Interest expense		(146)		(495)		(10,603)		(11,244)
Intercompany interest income/(expense)		7,254		4,993		(12,247)		-
Loss on extinguishment of debt (b)		-		-		(13,798)		(13,798)
Other income—net		(11)		387		3,749		4,125
Income/(loss) before income taxes		95,555		63,116		(56,833)		101,838
Income taxes (b)		(35,722)		(24,145)		20,804		(39,063)
Income/(loss) from continuing operations		59,833		38,971		(36,029)		62,775
Discontinued operations, net of income taxes		1,201		-		-		1,201
Net income/(loss)	\$	61,034	\$	38,971	\$	(36,029)	\$	63,976



# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING SUMMARY OF EBITDA FOR THE THREE MONTHS ENDED DECEMBER 31, 2008 AND 2007 (in thousands)(unaudited)

	,	VITAS			C	orporate	Chemed Consolidated		
2008									
Net income/(loss)	\$	19,539	\$	8,147	\$	(8,687)	\$	18,999	
Add/(deduct):									
Discontinued operations, net of income taxes		-		-		1,088		1,088	
Interest expense		37		30		1,329		1,396	
Income taxes		11,900		4,740		(1,169)		15,471	
Depreciation		3,231		2,045		56		5,332	
Amortization		996		14		481		1,491	
EBITDA	<u></u>	35,703		14,976		(6,902)		43,777	
Add/(deduct):									
Impairment loss on transportation equipment		-		-		2,699		2,699	
Expenses incurred in connection with O.I.G. investigation		2		-		-		2	
Stock option expense		-		-		2,219		2,219	
Gain on extinguishment of debt		-		-		(4,208)		(4,208)	
Advertising cost adjustment (c)		-		1,401		-		1,401	
Interest income		(28)		(25)		(88)		(141)	
Intercompany interest income/(expense)		(1,337)		(876)		2,213		<u> </u>	
Adjusted EBITDA	\$	34,340	\$	15,476	\$	(4,067)	\$	45,749	
2007 (f)									
Net income/(loss)	\$	16,771	\$	9,738	\$	(6,304)	\$	20,205	
Add/(deduct):									
Interest expense		43		(1)		1,545		1,587	
Income taxes		9,484		5,161		(2,763)		11,882	
Depreciation		3,069		2,075		77		5,221	
Amortization		996		13		360		1,369	
EBITDA		30,363		16,986		(7,085)		40,264	
Add/(deduct):									
Costs related to litigation settlement		-		1,927		-		1,927	
Expenses incurred in connection with O.I.G. investigation		39		-		-		39	
Stock option expense		-		-		1,591		1,591	
Advertising cost adjustment (c)		-		1,532		-		1,532	
Interest income		(61)		(19)		(616)		(696)	
Intercompany interest income/(expense)		(1,902)		(1,317)		3,219			
Adjusted EBITDA	\$	28,439	\$	19,109	\$	(2,891)	\$	44,657	

The "Footnotes to Financial Statements" are integral parts of this financial information.

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING SUMMARY OF EBITDA FOR THE YEARS ENDED DECEMBER 31, 2008 AND 2007 (in thousands)(unaudited)

	(in thousands)(unaudite	1)						
2008		VITAS	Ro	oto-Rooter		orporate		Chemed onsolidated
Net income/(loss)	\$	64,719	\$	33,592	\$	(27,294)	\$	71,017
Add/(deduct):	Ψ	04,713	Ψ	33,332	Ψ	(27,234)	Ψ	71,017
Discontinued operations, net of income taxes		_		_		1,088		1,088
Interest expense		155		246		5,584		5,985
Income taxes		38,710		20,742		(9,212)		50,240
Depreciation		13,000		8,294		287		21,581
Amortization		3,984		50		1,890		5,924
EBITDA		120,568		62,924		(27,657)		155,835
Add/(deduct):		120,500		02,02 .		(27,007)		100,000
Unreserved insurance claim		_		597		_		597
Impairment loss on transportation equipment		_		-		2,699		2,699
Expenses incurred in connection with O.I.G. investigation		46		_		-,		46
Stock option expense		_		_		7,303		7,303
Gain on extinguishment of debt		_		-		(4,208)		(4,208)
Advertising cost adjustment (c)		-		225		-		225
Interest income		(137)		(116)		(490)		(743)
Intercompany interest income/(expense)		(5,199)		(3,708)		8,907		-
Adjusted EBITDA	\$	115,278	\$	59,922	\$	(13,446)	\$	161,754
2007 (f)								
Net income/(loss)	\$	61,034	\$	38,971	\$	(36,029)	\$	63,976
Add/(deduct):	Ψ	01,054	Ψ	50,571	Ψ	(50,025)	Ψ	05,570
Discontinued operations, net of income taxes		(1,201)		_		_		(1,201)
Interest expense		146		495		10,603		11,244
Income taxes		35,722		24,145		(20,804)		39,063
Depreciation		11,446		8,365		307		20,118
Amortization		3,984		54		1,232		5,270
EBITDA		111,131		72,030		(44,691)		138,470
Add/(deduct):		,		,		( - 1, )		
Long-term incentive compensation		_		-		7,067		7,067
Costs related to litigation settlement		_		1,927		´ -		1,927
Gain on sale of property		-		, -		(1,138)		(1,138)
Expenses incurred in connection with O.I.G. investigation		227		_		-		227
Stock option expense		-		-		4,665		4,665
Loss on extinguishment of debt		-		-		13,798		13,798
Advertising cost adjustment (c)		-		601		-		601
Interest income		(151)		(377)		(2,776)		(3,304)

 Intercompany interest income/(expense)
 (7,254)
 (4,993)
 12,247

 Other
 (467)
 (467)

 Adjusted EBITDA
 \$ 103,953
 \$ 69,188
 \$ (11,295)
 \$ 161,846

The "Footnotes to Financial Statements" are integral parts of this financial information.

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES RECONCILIATION OF ADJUSTED NET INCOME FOR THE YEARS ENDED DECEMBER 31, 2008 AND 2007 (in thousands, except per share data)(unaudited)

		Three Mo			Year Ended December 31,			
		2008	2007			2008		2007
Net income as reported	\$	18,999	\$	20,205	\$	71,017	\$	63,976
Add/(deduct):								
Discontinued operations		1,088		-		1,088		(1,201)
After-tax cost of long-term incentive compensation		-		-		-		4,427
After-tax impairment loss on transportation equipment		1,714		-		1,714		-
After-tax costs related to litigation settlement		-		1,168		-		1,168
After-tax expenses incurred in connection with O.I.G. investigation		1		24		28		141
After-tax stock option expense		1,391		1,010		4,619		2,962
After-tax gain on sale of property		-		-		-		(724)
After-tax other		-		-		-		(296)
After-tax loss/(gain) on extinguishment of debt		(2,664)		-		(2,664)		8,778
Income tax impact of non-deductible market losses on investments of deferred compensation trusts		1,825		(77)		3,062		46
Income tax credit related to prior years		-		-		(322)		-
After-tax unreserved insurance cost						358	_	
Adjusted net income	\$	22,354	\$	22,330	\$	78,900	\$	79,277
Earnings Per Share As Reported								
Net income	\$	0.85	\$	0.84	\$	3.08	\$	2.61
Average number of shares outstanding		22,382		23,959	_	23,058	_	24,520
Diluted Earnings Per Share As Reported			_		_		_	
Net income	\$	0.84	\$	0.83	\$	3.04	\$	2.55
Average number of shares outstanding	<u> </u>	22,644	Ť	24,460	Ť	23,374	Ť	25,077
Average number of shares outstanding	_	22,044		24,400	_	23,374		23,077
Adjusted Earnings Per Share								
Net income	\$	1.00	\$	0.93	\$	3.42	\$	3.23
Average number of shares outstanding		22,382		23,959		23,058	_	24,520
Adjusted Diluted Earnings Per Share	_		_	20,000	_	25,050	-	2.,020
Net income	\$	0.00	ď	0.01	ď	2.20	\$	2.10
	3	0.99	\$	0.91	\$	3.38	Ф	3.16
Average number of shares outstanding		22,644	_	24,460	_	23,374	_	25,077
The "Footnotes to Financial Statements" are integral parts of this financial information.								

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES OPERATING STATISTICS FOR VITAS SEGMENT FOR THE THREE MONTHS AND YEARS ENDED DECEMBER 31, 2008 AND 2007 (unaudited)

	Three Months Ended December 31,						Years Ended December 31,						
OPERATING STATISTICS		2008	_		2007		2008		2007				
Net revenue (\$000) (d)					<u>.</u>								
Homecare	\$	149,816		\$	143,125	\$	585,891	\$	546,872				
Inpatient		23,398			23,927		97,895		92,995				
Continuous care		32,877	_		30,150		124,894		115,801				
Total before Medicare cap allowance	\$	206,091		\$	197,202	\$	808,680	\$	755,668				
Medicare cap allowance		(235)	_		-	_	(235)		(242)				
Total	\$	205,856	_	\$	197,202	\$	808,445	\$	755,426				
Net revenue as a percent of total													
before Medicare cap allowance													
Homecare		72.6	%		72.6 %		72.5 %		72.4 %				
Inpatient		11.4			12.1		12.1		12.3				
Continuous care		16.0	_		15.3		15.4		15.3				
Total before Medicare cap allowance		100.0			100.0		100.0		100.0				
Medicare cap allowance		(0.1)											
Total		99.9	<u></u> %		100.0 %		100.0 %		100.0 %				
Average daily census ("ADC") (days)													
Homecare		7,458			7,121		7,374		6,966				
Nursing home		3,452	_		3,610		3,535		3,581				
Routine homecare		10,910			10,731		10,909		10,547				
Inpatient		386			417		417		417				
Continuous care		533	_		512		524		513				
Total		11,829	_		11,660		11,850		11,477				
Total Admissions		13,314			13,594		55,799		54,798				
Total Discharges		13,693			13,700		55,691		54,530				
Average length of stay (days)		83.1			75.7		75.4		76.5				
Median length of stay (days)		14.0			14.0		14.0		13.0				
ADC by major diagnosis													
Neurological		33.1	%		32.8 %		32.7 %		33.1 %				
Cancer		19.3			20.4		19.8		20.1				
Cardio		12.5			13.5		12.8		14.1				
Respiratory		6.5			6.8		6.6		6.8				
Other		28.6	_		26.5		28.1		25.9				
Total		100.0	%		100.0 %		100.0 %		100.0 %				
Admissions by major diagnosis	-		_										
Neurological		18.6	%		18.5 %		18.4 %		18.5 %				
Cancer		35.9			36.6		35.7		36.1				
Cardio		11.1			11.9		11.6		12.6				
Respiratory		7.6			7.3		7.8		7.5				
Other		26.8			25.7		26.5		25.3				
Total	<u></u>	100.0	%		100.0 %		100.0 %		100.0 %				
Direct patient care margins (e)	·		_										
Routine homecare		53.3	%		51.6 %		51.7 %		51.1 %				
Inpatient		14.9			18.8		17.2		18.4				
Continuous care		20.1			17.6		18.1		18.0				
Homecare margin drivers (dollars per patient day)													
Labor costs	\$	48.99		\$	49.59	\$	49.87	\$	49.14				
Drug costs		7.87			7.73		7.74		7.90				
Home medical equipment		6.32			5.91		6.24		5.78				
Medical supplies		2.22			2.49		2.32		2.25				
Inpatient margin drivers (dollars per patient day)													
Labor costs	\$	266.86		\$	272.46	\$	264.45	\$	265.47				
Continuous care margin drivers (dollars per patient day)													
Labor costs	\$	514.93		\$	506.72	\$	512.61	\$	486.90				
Bad debt expense as a percent of revenues		1.1	%		1.0 %		1.0 %		0.9 %				
Accounts receivable													
days of revenue outstanding		49.1			43.4		N.A.		N.A.				
The "Footnotes to Financial Statements" are integral parts of this financial information	on.												

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES FOOTNOTES TO FINANCIAL STATEMENTS

## FOR THE THREE MONTHS AND YEARS ENDED DECEMBER 31, 2008 AND 2007

(unaudited)

(a) Included in the results of operations for the three months and years ended December 31, 2008, are the following significant credits/(charges) which may not be indicative of ongoing operations (in thousands):

	VI	TAS	(	Corporate	(	Consolidated		
Selling, general and administrative expenses								
Stock option expense	\$	-	\$	(2,219)	\$	(2,219)		
Expenses incurred in connection with O.I.G. investigation		(2)		-		(2)		
Other operating expenses/(income)								
Impairment loss on transportation equipment		-		(2,699)		(2,699)		
Gain on extinguishment of debt				4,208		4,208		
Pretax impact on earnings		(2)		(710)		(712)		
Income tax benefit on the above		1		269		270		
Income tax impact of non-deductible market losses on investments of deferred compensation trusts				(1,825)		(1,825)		
After-tax impact on earnings	\$	(1)	\$	(2,266)	\$	(2,267)		
	·							
				Year End	led D	ecember 31, 2008	3	
	VI	VITAS Roto-Rooter		Corporate		Cons	olidated	
Cost of services provided and goods sold								
Unreserved prior-year's insurance claim	\$	-	\$	(597)	\$	-	\$	(597)
Selling, general and administrative expenses								
Stock option expense		-		-		(7,303)		(7,303)
Expenses incurred in connection with O.I.G. investigation		(46)		-		-		(46)
Other operating expenses/(income)								
Impairment loss on transportation equipment		-		-		(2,699)		(2,699)
Gain on extinguishment of debt				-		4,208		4,208
Pretax impact on earnings		(46)		(597)		(5,794)		(6,437)
Income tax benefit on the above		18		239		2,125		2,382
Income tax impact of non-deductible market losses on investments of deferred compensation trusts		-		-		(3,062)		(3,062)
Income tax credit related to prior years		322		-				322

(b) Included in the results of operations for the three months and years ended December 31, 2007, are the following significant credits/(charges) which may not be indicative of ongoing operations (in thousands):

After-tax impact on earnings

(358)

(6,795)

(6,731)

	Three Months Ended December 31, 2007							
		<b>S</b> 1	Roto-Rooter		Corporate		Consolidated	
Selling, general and administrative expenses  Expenses incurred in connection with O.I.G. investigation  Stock option expense	\$ (3	9) \$	- -	\$	- (1,591)	\$	(39) (1,591)	
Other operating expenses/(income)  Costs related to litigation settlement			(1,927)		-		(1,927)	
Pretax impact on earnings Income tax benefit on the above Income tax impact of non-deductible market losses on investments of deferred compensation trusts	(3 1		(1,927) 759		(1,591) 581 77		(3,557) 1,355 77	
After-tax impact on earnings	\$ (2	4) \$	(1,168)	\$	(933)	\$	(2,125)	
	Year Ended December 31, 2007							
			rear Em					
	VITA	<b>S</b> 1	Roto-Rooter		Corporate		nsolidated	
Selling, general and administrative expenses	VITA	<b>S</b> 1					nsolidated	
Selling, general and administrative expenses  Long-term incentive compensation	VITA \$	<u>S</u>		\$			nsolidated (7,067)	
	<b>VITA</b> \$ (22	- \$			Corporate	Co		
Long-term incentive compensation	\$	- \$			Corporate	Co	(7,067)	
Long-term incentive compensation  Expenses incurred in connection with O.I.G. investigation	\$	- \$			(7,067) -	Co	(7,067) (227)	
Long-term incentive compensation Expenses incurred in connection with O.I.G. investigation Stock option expense	\$	- \$			(7,067) - (4,665)	Co	(7,067) (227) (4,665)	
Long-term incentive compensation Expenses incurred in connection with O.I.G. investigation Stock option expense Other	\$	- \$			(7,067) - (4,665)	Co	(7,067) (227) (4,665)	
Long-term incentive compensation Expenses incurred in connection with O.I.G. investigation Stock option expense Other Other operating expenses/(income)	\$	- \$	Roto-Rooter - - - -		(7,067) - (4,665)	Co	(7,067) (227) (4,665) 467	
Long-term incentive compensation Expenses incurred in connection with O.I.G. investigation Stock option expense Other Other operating expenses/(income) Costs related to litigation settlement	\$	- \$	Roto-Rooter - - - -		(7,067) - (4,665) 467	Co	(7,067) (227) (4,665) 467 (1,927)	
Long-term incentive compensation Expenses incurred in connection with O.I.G. investigation Stock option expense Other Other operating expenses/(income) Costs related to litigation settlement Gain on sale of property	\$	- \$ 7) - - -	Roto-Rooter - - - -		(7,067) - (4,665) 467 - 1,138	Co	(7,067) (227) (4,665) 467 (1,927) 1,138	
Long-term incentive compensation Expenses incurred in connection with O.I.G. investigation Stock option expense Other Other operating expenses/(income) Costs related to litigation settlement Gain on sale of property Loss on extinguishment of debt	\$ (22	- \$ 77) 	(1,927)		(7,067) - (4,665) 467 - 1,138 (13,798)	Co	(7,067) (227) (4,665) 467 (1,927) 1,138 (13,798)	
Long-term incentive compensation Expenses incurred in connection with O.I.G. investigation Stock option expense Other Other Other operating expenses/(income) Costs related to litigation settlement Gain on sale of property Loss on extinguishment of debt Pretax impact on earnings	\$ (22	- \$ 77) 	(1,927) (1,927)		(7,067) (4,665) 467 - 1,138 (13,798) (23,925)	Co	(7,067) (227) (4,665) 467 (1,927) 1,138 (13,798) (26,079)	

- (c) Under Generally Accepted Accounting Principles ("GAAP"), the Roto-Rooter segment expenses all advertising, including the cost of telephone directories, immediately upon the initial release of the advertising. Telephone directories are generally in circulation 12 months. If a directory is in circulation for a time period greater or less than 12 months, the publisher adjusts the directory billing for the change in billing period. The timing of when a telephone directory is published can and does fluctuate significantly on a quarterly basis. This "direct expensing" results in significant fluctuations in quarterly advertising expense. In the fourth quarters of 2008 and 2007, GAAP advertising expense for Roto-Rooter totaled \$7,421,000 and \$7,330,000, respectively. If the expense of the telephone directories were spread over the periods they are in circulation, advertising expense for Roto-Rooter totaled \$24,077,000 and \$22,980,000, respectively. If the expense of the telephone directories were spread over the periods they are in circulation, advertising expense for Roto-Rooter totaled \$24,077,000 and \$22,980,000, respectively. If the expense of the telephone directories were spread over the periods they are in circulation, advertising expense for the years ended December 31, 2008 and 2007, would total \$23,852,000 and \$22,379,000, respectively.
- (d) VITAS has 6 large (greater than 450 ADC), 16 medium (greater than 200 but less than 450 ADC) and 23 small (less than 200 ADC) hospice programs. There is one continuing program as of December 31, 2008, with Medicare cap cushion of less than 10% for the 2008 measurement period. There are two continuing programs as of December 31, 2008, with Medicare cap cushion of less than 10% for the 2009 measurement period, including one program with a \$235,000 liability recorded at year end.
- (e) Amounts exclude indirect patient care and administrative costs, as well as Medicare Cap billing limitation.
- (f) Reclassified to conform to 2008 presentation.

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