## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): October 27, 2009

## **CHEMED CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 1-8351 (Commission File Number) 31-0791746 (I.R.S. Employer Identification Number)

2600 Chemed Center, 255 East 5th Street, Cincinnati, OH 45202 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (513) 762-6900

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition

On October 27, 2009 Chemed Corporation issued a press release announcing its financial results for the quarter ended September 30, 2009. A copy of the release is furnished herewith as Exhibit 99.

## Item 9.01 Financial Statements and Exhibits

d) Exhibit

(99) Registrant's press release dated October 27, 2009

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CHEMED CORPORATION

Dated: October 27, 2009 By: /s/ Arthur V. Tucker, Jr.

Arthur V. Tucker, Jr.

Vice President and Controller

## **Chemed Reports Third-Quarter 2009 Results**

CINCINNATI--(BUSINESS WIRE)--October 27, 2009--Chemed Corporation (Chemed) (NYSE:CHE), which operates VITAS Healthcare Corporation (VITAS), the nation's largest provider of end-of-life care, and Roto-Rooter, the nation's largest commercial and residential plumbing and drain cleaning services provider, reported financial results for its third quarter ended September 30, 2009, versus the comparable prior-year period, as follows:

## Consolidated operating results:

- Revenue increased 2.9% to \$296.8 million
- Diluted EPS increased 13.5% to \$0.84
- Adjusted Diluted EPS increased 6.7% to \$0.96

## VITAS segment operating results:

- Net Patient Revenue of \$217.1 million, an increase of 5.9%
- Average Daily Census (ADC) of 12,117, an increase of 0.7%
- Admissions of 13,735, an increase of 3.1%
- Net Income of \$18.3 million, an increase of 4.0%
- Adjusted EBITDA of \$32.9 million, an increase of 5.8%

## Roto-Rooter segment operating results:

- Revenue of \$79.7 million, a decline of 4.4%
- Job count of 160,923, a decline of 8.3%
- Net Income of \$8.0 million, an increase of 0.4%
- Adjusted EBITDA of \$13.8 million, an increase of 1.2%
- Adjusted EBITDA margin of 17.3%, an increase of 95 basis points

## **VITAS**

Net revenue for VITAS was \$217.1 million in the third quarter of 2009, which is an increase of 5.9% over the prior-year period. This revenue growth was the result of increased admissions of 3.1%, a Medicare price increase of approximately 3.5%, partially offset by an increase in discharged patients of 1.2%. The remaining difference is attributed to the timing within the quarter of admissions and discharges as well as revenue and patient geographic mix.

Average revenue per patient per day in the quarter was \$194.76, which is 5.2% above the prior-year period. Routine home care reimbursement and high acuity care averaged \$153.11 and \$675.70, respectively, per patient per day in the third quarter of 2009. During the quarter, high acuity days-of-care were 8.0% of total days-of-care.

Of VITAS' 34 unique Medicare provider numbers, 31 provider numbers, or 91%, have a Medicare Cap cushion greater than 10% for the 2009 Medicare Cap period with two provider numbers having cushion of less than 5%. VITAS generated an aggregate cap cushion of \$174 million or 25% during the 2009 Medicare Cap period. In the third quarter of 2009, we received notification from our fiscal intermediary of a \$43,000 Medicare Cap billing limitation for one program related to the 2006 cap period.

The third quarter of 2009 gross margin was 23.4%, which is essentially flat with the third quarter of 2008.

Selling, general and administrative expense was \$18.2 million in the third quarter of 2009, which is an increase of 6.6% when compared to the prior year. Adjusted EBITDA totaled \$32.9 million, an increase of 5.8% over the comparable prior-year period. Adjusted EBITDA margin was 15.1% in the quarter, which is essentially equal to the third quarter of 2008.

## Roto-Rooter

Roto-Rooter's plumbing and drain cleaning business generated sales of \$79.7 million for the third quarter of 2009, a decline of 4.4%. Despite the decline in revenues, Roto-Rooter's gross margin expanded 133 basis points to 46.4%, as compared to the third quarter of 2008. This is attributable primarily to favorable technician turnover rate, lower fuel costs and lower health insurance expense. Favorable technician turnover rates improve margins by reducing hiring expenses and training costs. Adjusted EBITDA in the third quarter of 2009 totaled \$13.8 million, an increase of 1.2% from the third quarter of 2008, and equated to an Adjusted EBITDA margin of 17.3%.

Job count in the third quarter of 2009 declined 8.3% when compared to the prior-year period. Total residential jobs declined 6.1%, as residential plumbing jobs decreased 6.8% and residential drain cleaning jobs declined 5.6%, when compared to the third quarter of 2008. Residential jobs represented 71% of total job count in the quarter. Total commercial jobs declined 13.3% with commercial plumbing job count declining 17.1% and commercial drain cleaning decreasing 13.1%, when compared to the prior-year quarter. These declines were partially offset by a 21.3% increase in jobs in the "Other" category.

This job count decline was significantly mitigated relative to total revenue through a combination of increased pricing and favorable job mix shift to more expensive jobs such as excavation.

Management continues to have discussions with existing franchisees to acquire Roto-Rooter franchise territories. This activity is attributed to the current state of the capital markets, the potential increase in tax rates and the recessionary difficulties our franchisees are experiencing. Management will continue to be highly disciplined in terms of valuation, risk assessment and overall return on investment of any potential acquisition. However, the timing or actual completion of any acquisition cannot be predicted.

## Chemed Consolidated Debt and Cash Flows

Effective January 1, 2009, the Company retrospectively adopted a new accounting standard to account for its convertible debt instrument. This accounting standard required the Company to separately account for the debt and equity portions of its 1.875% Senior Convertible Notes (Notes). This accounting method assumed the Company could have borrowed under a conventional seven-year fixed rate interest-only note at 6.875%. The difference between the actual 1.875% coupon rate of the Notes and this estimated borrowing rate created a discount on the Notes that is recorded in equity at the inception of the debt. The Notes, net of this discount, will be accreted to their face value over the life of the Notes using the effective interest method. The impact of this accounting change for the year ended December 31, 2009, is projected to be a non-cash increase in pretax interest expense of approximately \$6.3 million (\$4.0 million after-tax).

Chemed had total debt of \$150.5 million at September 30, 2009. This debt is net of the discount taken as a result of the new accounting standard. Excluding this discount, aggregate debt is \$187.0 million and is due in May 2014. During the third quarter of 2009, the Company prepaid the remaining \$5.0 million bank term loan utilizing cash on hand. Chemed's total debt equates to less than one times trailing Adjusted EBITDA.

Chemed's \$175.0 million revolving credit facility expires in May 2012. At September 30, 2009, this credit facility had approximately \$147.1 million of undrawn borrowing capacity after deducting \$27.9 million for letters of credit issued under this facility to secure the Company's workers' compensation insurance.

Total cash and cash equivalents as of September 30, 2009, was \$42.0 million, which represents 23.1% of total current assets. Net cash provided from operations in the first nine months of 2009 aggregated \$80.5 million. Capital expenditures for the first nine months of 2009 aggregated \$14.5 million and compares favorably to depreciation and amortization in the first nine months of 2009 of \$20.8 million.

In the third quarter of 2009, the Company increased its quarterly dividend per share from \$0.06 per share to \$0.12 per share. Management continually evaluates alternatives, including share or debt repurchase, acquisitions and increased dividends, to determine the most beneficial use of available capital resources.

## Guidance for 2009

VITAS expects to achieve full-year 2009 revenue growth, prior to Medicare Cap, of 5.7% to 6.2%. Admissions in 2009 are estimated to be in the range of 98% to 100% of total 2008 admissions and full-year Adjusted EBITDA margin, prior to Medicare Cap, is estimated to be 15.2% to 15.5%. Effective October 1, 2009, Medicare increased average hospice reimbursement rates by approximately 1.4%. This guidance includes \$1.25 million of estimated Medicare contractual billing limitations in the fourth quarter of 2009.

Roto-Rooter expects to achieve full-year 2009 revenue to range from 98% to 101% of 2008 full-year sales. The revenue estimate is a result of increased pricing of 5.0%, a favorable mix shift to higher revenue jobs, offset by a job count decline estimated at 7.0% to 8.0%. Adjusted EBITDA margin for 2009 is estimated in the range of 17.9% to 18.2%.

Chemed's effective tax rate for full-year 2009 is estimated at 39.0%.

Based upon these factors and a full-year average diluted share count of 22.7 million shares, management estimates 2009 earnings per diluted share from continuing operations, excluding non-cash expenses for stock options, the non-cash increase in interest expense related to the accounting change for convertible debt interest expense and other items not indicative of ongoing operations will be in the range of \$3.85 to \$3.95.

## Conference Call

Chemed will host a conference call and webcast at 10 a.m., EDT, on Wednesday, October 28, 2009, to discuss the Company's quarterly results and to provide an update on its business. The dial-in number for the conference call is (866) 804-6924 for U.S. and Canadian participants and (857) 350-1670 for international participants. The participant passcode is 36347073. A live webcast of the call can be accessed on Chemed's website at <a href="https://www.chemed.com">www.chemed.com</a> by clicking on Investor Relations Home.

A taped replay of the conference call will be available beginning approximately 24 hours after the call's conclusion. It can be accessed by dialing (888) 286-8010 for U.S. and Canadian callers and (617) 801-6888 for international callers and will be available for one week following the live call. The replay passcode is 89632552. An archived webcast will also be available at www.chemed.com.

Chemed Corporation operates in the healthcare field through its VITAS Healthcare Corporation subsidiary. VITAS provides daily hospice services to approximately 12,000 patients with severe, life-limiting illnesses. This type of care is focused on making the terminally ill patient's final days as comfortable and pain-free as possible.

Chemed operates in the residential and commercial plumbing and drain cleaning industry under the brand name Roto-Rooter. Roto-Rooter provides plumbing and drain service through company-owned branches, independent contractors and franchisees in the United States and Canada. Roto-Rooter also has licensed master franchisees in Indonesia, Singapore, Japan, and the Philippines.

This press release contains information about Chemed's EBITDA, Adjusted EBITDA and Adjusted Diluted EPS, which are not measures derived in accordance with GAAP and which exclude components that are important to understanding Chemed's financial performance. In reporting its operating results, Chemed provides EBITDA, Adjusted EBITDA and Adjusted Diluted EPS measures to help investors and others evaluate the Company's operating results, compare its operating performance with that of similar companies that have different capital structures and evaluate its ability to meet its future debt service, capital expenditures and working capital requirements. Chemed's management similarly uses EBITDA, Adjusted EBITDA and Adjusted Diluted EPS to assist it in evaluating the performance of the Company across fiscal periods and in assessing how its performance compares to its peer companies. These measures also help Chemed's management to estimate the resources required to meet Chemed's future financial obligations and expenditures. Chemed's EBITDA, Adjusted EBITDA and Adjusted Diluted EPS should not be considered in isolation or as a substitute for comparable measures calculated and presented in accordance with GAAP. We calculated Adjusted EBITDA Margin by dividing Adjusted EBITDA by service revenue and sales. A reconciliation of Chemed's net income to its EBITDA, Adjusted EBITDA and Adjusted Diluted EPS is presented in the tables following the text of this press release.

## **Forward-Looking Statements**

Certain statements contained in this press release and the accompanying tables are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The words "believe," "expect," "hope," "anticipate," "plan" and similar expressions identify forward-looking statements, which speak only as of the date the statement was made. Chemed does not undertake and specifically disclaims any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. These statements are based on current expectations and assumptions and involve various risks and uncertainties, which could cause Chemed's actual results to differ from those expressed in such forward-looking statements. These risks and uncertainties arise from, among other things, possible changes in regulations governing the hospice care or plumbing and drain cleaning industries; periodic changes in reimbursement levels and procedures under Medicare and Medicaid programs; difficulties predicting patient length of stay and estimating potential Medicare reimbursement obligations; challenges inherent in Chemed's growth strategy; the current shortage of qualified nurses, other healthcare professionals and licensed plumbing and drain cleaning technicians; Chemed's dependence on patient referral sources; and other factors detailed under the caption "Description of Business by Segment" or "Risk Factors" in Chemed's most recent report on form 10-Q or 10-K and its other filings with the Securities and Exchange Commission. You are cautioned not to place undue reliance on such forward-looking statements and there are no assurances that the matters contained in such statements will be achieved.

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF INCOME

(in thousands, except per share data)(unaudited)

	Three Months Ended September 30,					Nine Months Ended September 30,				
		2009	2	.008 (aa)		2009	2	2008 (aa)		
Service revenues and sales	\$	296,794	\$	288,312	\$	886,987	\$	856,736		
Cost of services provided and goods sold		208,888		202,446		623,238		609,397		
Selling, general and administrative expenses (bb)		48,148		44,022		143,521		133,070		
Depreciation		5,361		5,441		16,024		16,249		
Amortization		1,611		1,494		4,765		4,433		
Other operating expense (cc)		-		-		3,989		-		
Total costs and expenses		264,008		253,403		791,537		763,149		
Income from operations		32,786		34,909		95,450		93,587		
Interest expense		(2,853)		(3,140)		(8,839)		(9,213)		
Other income/(expense)net (dd)		1,733		(1,908)		4,815		(2,211)		
Income before income taxes		31,666		29,861		91,426		82,163		
Income taxes		(12,456)		(12,910)		(35,627)		(33,081)		
Net Income	\$	19,210	\$	16,951	\$	55,799	\$	49,082		
Earnings Per Share										
Net income	\$	0.86	\$	0.75	\$	2.49	\$	2.11		
Average number of shares outstanding		22,461		22,503		22,425		23,285		
Diluted Earnings Per Share										
Net income	\$	0.84	\$	0.74	\$	2.46	\$	2.08		
Average number of shares outstanding		22,744		22,818		22,679		23,620		

- (aa) Effective January 1, 2009, we retrospectively adopted the provisions of the FASB's guidance, issued in May 2008, for accounting for certain convertible debt instruments.
- (bb) Selling, general and administrative ("SG&A") expenses comprise (in thousands):

	Three Months Ended September 30,				Nine Months Ended September 30,			
		2009	200	8	_	2009		2008
SG&A expenses before the impact of market gains and losses of deferred compensation plans Impact of market gains and losses Total SG&A expenses	\$ \$	46,359 1,789 48,148	(1,	,966 ,944) ,022	\$ \$	140,147 3,374 143,521	\$	135,695 (2,625) 133,070
(cc) Amount represents expenses associated with contested proxy situation								
(dd) Other income/(expense)net comprises (in thousands):								
	Three Months Ended September 30,				Nine Mon Septem			
<del></del>	2009		2008		2	2009		2008
Market value gains/(losses) on assets held in deferred compensation trust \$	1,78	9 \$	(1,944	4)	\$	3,374	\$	(2,625)
Gain/ (loss) on disposal of property and equipment	(15	9)	(147	7)		(213)		(260)
Interest income	8	6	159	9		375		602
Gain on settlement of company-owned life insurance		-		-		1,211		-
Other	1	7	24	4		68		72
Total other incomenet \$	1,73	3 \$	(1,908	8)	\$	4,815	\$	(2,211)

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEET (in thousands, except per share data)(unaudited)

	September 30,				
	2009		2008 (aa)		
Assets					
Current assets					
Cash and cash equivalents		047 \$	6,804		
Accounts receivable less allowances	106,		88,206		
Inventories		071	7,494		
Current deferred income taxes		648	15,500		
Prepaid expenses and other current assets	8,	579	7,702		
Total current assets	182,	<b>012</b>	125,706		
Investments of deferred compensation plans held in trust	22,	441	28,897		
Properties and equipment, at cost less accumulated depreciation	73,	918	70,970		
Identifiable intangible assets less accumulated amortization	58,	853	62,152		
Goodwill	450,	130	439,909		
Other assets	14,	049	14,913		
Total Assets	\$ 801,	403 \$	742,547		
Liabilities					
Current liabilities					
Accounts payable	\$ 47,	788 \$	46,187		
Current portion of long-term debt		70	10,166		
Income taxes	8,	022	2,736		
Accrued insurance	34,	955	34,567		
Accrued compensation	41,	383	38,385		
Other current liabilities	12,	992	13,412		
Total current liabilities	145,	210	145,453		
Deferred income taxes	22,	389	21,239		
Long-term debt	150,	431	161,036		
Deferred compensation liabilities	21,	962	29,133		
Other liabilities	4,	435	6,123		
Total Liabilities	344,	427	362,984		
Stockholders' Equity					
Capital stock		763	29,446		
Paid-in capital	327,		311,388		
Retained earnings	388,		320,731		
Treasury stock, at cost	(290,		(284,436)		
Deferred compensation payable in Company stock		934	2,434		
Total Stockholders' Equity	456,		379,563		
Total Liabilities and Stockholders' Equity	\$ 801,	403 \$	742,547		

Effective January 1, 2009, we retrospectively adopted the provisions of the FASB's guidance, issued in May 2008, for accounting for certain convertible debt instruments.

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF CASH FLOWS (in thousands)(unaudited)

	Nine Months End	Nine Months Ended September 30,				
	2009	2008	(aa)			
Cash Flows from Operating Activities	<del></del>					
Net income	\$ 55,799	\$	49,082			
Adjustments to reconcile net income to net cash provided by operating activities:						
Depreciation and amortization	20,789		20,682			
Provision for uncollectible accounts receivable	8,297		7,101			
Stock option expense	6,699		5,084			
Amortization of discount on convertible notes	4,921		4,920			
Provision for deferred income taxes	(1,336)		(3,945)			
Amortization of debt issuance costs	480		464			
Changes in operating assets and liabilities, excluding amounts acquired in business combinations:						
Decrease/(increase) in accounts receivable	(16,936)		5,846			
Increase in inventories	(499)		(851)			
Decrease in prepaid expenses and other current assets	1,406		2,804			
Decrease in accounts payable and other current liabilities	(4,584)		(875)			
Increase/(decrease) in income taxes	8,657		(329)			
Increase in other assets	(103)		(547)			
Increase/(decrease) in other liabilities	(1,632)		674			
Excess tax benefit on share-based compensation	(1,519)		(1,234)			
Other sources	108		654			
Net cash provided by operating activities	80,547		89,530			
Cash Flows from Investing Activities			00,000			
Capital expenditures	(14,471)		(13,103)			
Business combinations, net of cash acquired	(1,859)		(1,578)			
Proceeds from sales of property and equipment	1,519		200			
Net proceeds/(uses) from the sale of discontinued operations	(558)		8,980			
Other uses	(392)		(421)			
Net cash used by investing activities	(15,761)		(5,922)			
Cash Flows from Financing Activities	(13,701)	-	(3,322)			
Repayment of long-term debt	(14,599)		(7,595)			
Net decrease in revolving line of credit	(8,200)		(7,555)			
Dividends paid	(5,429)		(4,352)			
Purchases of treasury stock	(1,684)		(69,136)			
Excess tax benefit on share-based compensation	1,519		1,234			
Increase/(decrease) in cash overdrafts payable	943		(1,913)			
Other sources/(uses)	1,083		(30)			
Net cash used by financing activities	(26,367)	-	(81,792)			
Increase in Cash and Cash Equivalents	38,419		1,816			
Cash and cash equivalents at beginning of year	3,628		4,988			
		<u>¢</u>				
Cash and cash equivalents at end of period	\$ 42,047	\$	6,804			

(aa) Effective January 1, 2009, we retrospectively adopted the provisions of the FASB's guidance, issued in May 2008, for accounting for certain convertible debt instruments.

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008 (in thousands)(unaudited)

	VITAS	Re	oto-Rooter	Corporate		Chemed nsolidated
2009						
Service revenues and sales	\$ 217,067	\$	79,727	\$		\$ 296,794
Cost of services provided and goods sold	166,182		42,706		-	208,888
Selling, general and administrative expenses (a)	18,227		22,739		7,182	48,148
Depreciation	3,292		2,005		64	5,361
Amortization	990		33		588	 1,611
Total costs and expenses	188,691		67,483		7,834	264,008
Income/(loss) from operations	28,376		12,244		(7,834)	32,786
Interest expense (a)	(51)		(43)		(2,759)	(2,853)
Intercompany interest income/(expense)	1,178		684		(1,862)	-
Other income/(expense)—net	(86)		15		1,804	 1,733
Income/(loss) before income taxes	29,417	<u>-</u>	12,900		(10,651)	31,666
Income taxes (a)	(11,150)		(4,912)		3,606	(12,456)
Net income/(loss)	\$ 18,267	\$	7,988	\$	(7,045)	\$ 19,210
2008 (f)						
Service revenues and sales	\$ 204,956	\$	83,356	\$	-	\$ 288,312
Cost of services provided and goods sold	156,685		45,761		-	202,446
Selling, general and administrative expenses (b)	17,100		23,576		3,346	44,022
Depreciation	3,256		2,102		83	5,441
Amortization	996		11		487	1,494
Total costs and expenses	178,037		71,450		3,916	253,403
Income/(loss) from operations	26,919		11,906		(3,916)	34,909
Interest expense (b)	(35)		(56)		(3,049)	(3,140)
Intercompany interest income/(expense)	1,435		1,026		(2,461)	-
Other income/(expense)—net	(59)		45		(1,894)	(1,908)
Income/(loss) before income taxes	28,260		12,921		(11,320)	29,861
Income taxes (b)	(10,699)		(4,964)		2,753	(12,910)
Net income/(loss)	\$ 17,561	\$	7,957	\$	(8,567)	\$ 16,951

The "Footnotes to Financial Statements" are integral parts of this financial information.

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008 (in thousands)(unaudited)

2000		VITAS	Ro	oto-Rooter	c	orporate		Chemed nsolidated
2009 Service revenues and sales	<u> </u>	636,787	\$	250,200	\$	_	\$	886,987
Cost of services provided and goods sold		487,989		135,249		_		623,238
Selling, general and administrative expenses (a)		53,650		69,958		19,913		143,521
Depreciation		9,767		6,094		163		16,024
Amortization		2,969		81		1,715		4,765
Other operating expense (a)				-		3,989		3,989
Total costs and expenses		554,375		211,382		25,780		791,537
Income/(loss) from operations		82,412		38,818		(25,780)		95,450
Interest expense (a)		(416)		(137)		(8,286)		(8,839)
Intercompany interest income/(expense)		3,091		1,801		(4,892)		-
Other income/(expense)—net		34		137		4,644		4,815
Income/(loss) before income taxes	-	85,121		40,619		(34,314)		91,426
Income taxes (a)		(32,327)		(15,504)		12,204		(35,627)
Net income/(loss)	\$	52,794	\$	25,115	\$	(22,110)	\$	55,799
2008 (f)								
Service revenues and sales	\$	602,589	\$	254,147	\$	-	\$	856,736
Cost of services provided and goods sold (b)		471,018		138,379				609,397
Selling, general and administrative expenses (b)		50,520		70,710		11,840		133,070
Depreciation		9,769		6,249		231		16,249
Amortization		2,988		36		1,409		4,433
Total costs and expenses		534,295		215,374		13,480	-	763,149
Income/(loss) from operations		68,294		38,773		(13,480)	-	93,587
Interest expense (b)		(118)		(216)		(8,879)		(9,213)
Intercompany interest income/(expense)		3,862		2,832		(6,694)		-
Other income/(expense)—net		(48)		58		(2,221)		(2,211)
Income/(loss) before income taxes		71,990		41,447		(31,274)	-	82,163
Income taxes (b)		(26,810)		(16,002)		9,731		(33,081)
Net income/(loss)	\$	45,180	\$	25,445	\$	(21,543)	\$	49,082

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING SUMMARY OF EBITDA FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008 (in thousands)(unaudited)

		VITAS Roto-Root		VITAS		to-Rooter	Corporate		Rooter Corporate		Chemed onsolidated
2009											
Net income/(loss)	\$	18,267	\$	7,988	\$	(7,045)	\$ 19,210				
Add/(deduct):											
Interest expense		51		43		2,759	2,853				
Income taxes		11,150		4,912		(3,606)	12,456				
Depreciation		3,292		2,005		64	5,361				
Amortization		990		33		588	1,611				
EBITDA		33,750		14,981		(7,240)	41,491				
Add/(deduct):											
Legal expenses of OIG investigation		343		-		-	343				
Stock option expense		-		-		2,214	2,214				
Advertising cost adjustment (c)		-		(466)		-	(466)				
Interest income		(54)		(9)		(23)	(86)				
Intercompany interest income/(expense)		(1,178)		(684)		1,862	 <u> </u>				
Adjusted EBITDA	\$	32,861	\$	13,822	\$	(3,187)	\$ 43,496				
2008 (f)											
Net income/(loss)	\$	17,561	\$	7,957	\$	(8,567)	\$ 16,951				
Add/(deduct):											
Interest expense		35		56		3,049	3,140				
Income taxes		10,699		4,964		(2,753)	12,910				
Depreciation		3,256		2,102		83	5,441				
Amortization		996		11		487	1,494				
EBITDA		32,547		15,090		(7,701)	39,936				
Add/(deduct):											
Legal expenses of OIG investigation		2		-		-	2				
Stock option expense		-		-		2,102	2,102				
Advertising cost adjustment (c)		-		(351)		-	(351)				
Interest income		(58)		(51)		(50)	(159)				
Intercompany interest income/(expense)	<u></u>	(1,435)		(1,026)		2,461					
Adjusted EBITDA	\$	31,056	\$	13,662	\$	(3,188)	\$ 41,530				

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING SUMMARY OF EBITDA FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008 (in thousands)(unaudited)

	 VITAS	Rot	to-Rooter	 Corporate		Chemed Consolidated
2009						
Net income/(loss)	\$ 52,794	\$	25,115	\$ (22,110)	\$	55,799
Add/(deduct):						
Interest expense	416		137	8,286		8,839
Income taxes	32,327		15,504	(12,204)		35,627
Depreciation	9,767		6,094	163		16,024
Amortization	 2,969		81	1,715		4,765
EBITDA	98,273		46,931	(24,150)		121,054
Add/(deduct):						
Non-taxable income from certain investments held in deferred compensation trusts	-		-	(1,211)		(1,211)
Expenses associated with contested proxy solicitation.	-		-	3,989		3,989
Legal expenses of OIG investigation	442		-	-		442
Stock option expense	-		-	6,699		6,699
Advertising cost adjustment (c)	-		(1,228)	-		(1,228)
Interest income	(250)		(44)	(81)		(375)
Intercompany interest income/(expense)	(3,091)		(1,801)	4,892		` -
Adjusted EBITDA	\$ 95,374	\$	43,858	\$ (9,862)	\$	129,370
2008 (f)						
Net income/(loss)	\$ 45,180	\$	25,445	\$ (21,543)	\$	49,082
Add/(deduct):				( , ,		
Interest expense	118		216	8,879		9,213
Income taxes	26,810		16,002	(9,731)		33,081
Depreciation	9,769		6,249	231		16,249
Amortization	2,988		36	1,409		4,433
EBITDA	 84,865	-	47,948	 (20,755)	. —	112,058
Add/(deduct):	- /		,	( -,,		,
Unreserved insurance claim	_		597	_		597
Legal expenses of OIG investigation	44		-	_		44
Stock option expense	_		_	5,084		5,084
Advertising cost adjustment (c)	_		(1,176)	-,		(1,176)
Interest income	(109)		(91)	(402)		(602)
Intercompany interest income/(expense)	(3,862)		(2,832)	6,694		-
Adjusted EBITDA	\$ 80,938	\$	44,446	\$ (9,379)	\$	116.005

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES RECONCILIATION OF ADJUSTED NET INCOME FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008 (in thousands, except per share data)(unaudited)

	Three Months Ended September 30,			30, Septemb			
	2009		2008 (f)	2009	2008 (f)		
Net income as reported	\$ 19,2	10 \$	16,951	\$ 55,799	\$ 49,082		
Add/(deduct):     After-tax stock option expense     After-tax additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes     After-tax cost of legal expenses of OIG investigation     After-tax impact of non-deductible losses and non-taxable gains on investments held in deferred compensation trusts     After-tax expenses associated with contested proxy solicitation     After-tax unreserved insurance cost     Income tax credit related to prior years	1,(	01 006 113	1,334 997 1 1,237 -	4,237 2,961 274 (756) 2,525	3,228 2,936 27 1,237 - 358 (322)		
Adjusted net income	\$ 21,8	30 \$	20,520	\$ 65,040	\$ 56,546		
Earnings Per Share As Reported Net income Average number of shares outstanding Diluted Earnings Per Share As Reported Net income Average number of shares outstanding	22,4	.84 \$	22,503	22,425	\$ 2.11 23,285 \$ 2.08 23,620		
Adjusted Earnings Per Share Net income Average number of shares outstanding Adjusted Diluted Earnings Per Share Net income Average number of shares outstanding	22,4	.96 \$	22,503	22,425	\$ 2.43 23,285 \$ 2.39 23,620		

CHEMED CORPORATION AND SUBSIDIARY COMPANIES
OPERATING STATISTICS FOR VITAS SEGMENT
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008
(unaudited)

	Three Months Ended September 30,					Nine Month Septemb			
OPERATING STATISTICS		2009		2008		2009		2008	
Net revenue (\$000) (d)				2000					
Homecare	\$	157,079	\$	149,732	\$	456,160	\$	436,075	
Inpatient	Ψ	24,057	Ψ	24,155	Ψ	72,806	Ψ	74,497	
Continuous care		35,974		31,069		105,679		92,017	
	<u></u>		ф.		<u> </u>		ф.		
Total before Medicare cap allowance and 2008 BNAF*	\$	217,110	\$	204,956	\$	634,645	\$	602,589	
Estimated BNAF* Accrual Q4 2008		(42)		-		1,950		-	
Medicare cap allowance	<del></del>	(43)				192			
Total	\$	217,067	\$	204,956	\$	636,787	\$	602,589	
Net revenue as a percent of total before Medicare cap allowance									
Homecare		72.3%		73.0%		71.8%		72.4%	
Inpatient		11.1		11.8		11.5		12.3	
Continuous care		16.6		15.2		16.7		15.3	
Total before Medicare cap allowance and 2008 BNAF*		100.0		100.0		100.0		100.0	
Estimated BNAF* Accrual Q4 2008		100.0		100.0		0.3		100.0	
Medicare cap allowance		_				-			
-		100.0		100.00/		100.20/		100.00/	
Total	_	<u>100.0</u> %		100.0%		100.3%		100.0%	
Average daily census ("ADC") (days)									
Homecare		7,835		7,534		7,661		7,346	
Nursing home		3,316		3,570		3,291		3,562	
Routine homecare		11,151		11,104		10,952		10,908	
Inpatient		404		410		406		429	
Continuous care		562		519		565		521	
Total		12,117		12,033		11,923		11,858	
	_	<u> </u>	_	,,,,,					
Total Admissions		13,735		13,317		41,743		42,485	
Total Discharges				13,279					
		13,441 78.0		74.1		41,064		41,992	
Average length of stay (days)				15.0		75.0		72.9	
Median length of stay (days)		14.0		15.0		14.0		14.0	
ADC by major diagnosis		22.40/		DO =0/		22.00/		DO =0/	
Neurological		33.1%		32.5%		33.0%		32.5%	
Cancer		19.1		19.9		19.2		19.9	
Cardio		12.2		12.8		12.2		12.9	
Respiratory		6.2		6.5		6.5		6.7	
Other		29.4		28.3		29.1		28.0	
Total		100.0%		100.0%		100.0%		100.0%	
Admissions by major diagnosis			-						
Neurological		17.9%		18.2%		17.9%		18.4%	
Cancer		36.8		37.6		35.6		35.6	
Cardio		11.1		11.3		11.8		11.8	
Respiratory		6.8		7.0		7.5		7.8	
Other		27.4		25.9		27.2		26.4	
Total		<u>100.0</u> %		100.0%		100.0%		100.0%	
Direct patient care margins (e)									
Routine homecare		51.7%		52.4%		51.8%		51.2%	
Inpatient		12.8		16.6		15.7		17.9	
Continuous care		20.6		18.0		20.3		17.4	
Homecare margin drivers (dollars per patient day)									
Labor costs	\$	52.56	\$	48.59	\$	52.40	\$	50.16	
Drug costs		7.59		7.85		7.65		7.70	
Home medical equipment		7.03		6.28		6.85		6.22	
Medical supplies		2.48		2.17		2.37		2.35	
Inpatient margin drivers (dollars per patient day)									
Labor costs	\$	294.24	\$	262.98	\$	282.74	\$	263.71	
Continuous care margin drivers (dollars per patient day)	Ψ	234.24	Ψ	202.50	Ψ	202.74	Ψ	203.71	
Labor costs	\$	530.88	\$	512.04	\$	524.84	\$	511.81	
Bad debt expense as a percent of revenues	Ф	1.1%	φ	1.0%	Ψ	1.1%	Ψ	1.0%	
		1.1%		1.0%		1.170		1.070	
Accounts receivable		E3.0		40.0		NT A		NT A	
days of revenue outstanding excluding unapplied Medicare payments		52.8		46.9		N.A.		N.A.	
days of revenue outstanding including unapplied Medicare payments		37.0		30.4		N.A.		N.A.	

\* Budget Neutrality Adjustment Factor. The "Footnotes to Financial Statements" are integral parts of this financial information.

## CHEMED CORPORATION AND SUBSIDIARY COMPANIES FOOTNOTES TO FINANCIAL STATEMENTS

## FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008

(unaudited)

(a) Included in the results of operations for the three and nine months ended September 30, 2009, are the following significant credits/(charges) which may not be indicative of ongoing operations (in thousands):

	Three Months Ended September 30, 2009					
	VITAS	Corporate	Consolidated			
Selling, general and administrative expenses						
Stock option expense	\$ -	\$ (2,214)	\$ (2,214)			
Legal expenses of OIG investigation	(343)	-	(343)			
Interest expense						
Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes		(1,591)	(1,591)			
Pretax impact on earnings	(343)	(3,805)	(4,148)			
Income tax benefit on the above	130	1,398	1,528			
After-tax impact on earnings	\$ (213)	\$ (2,407)	\$ (2,620)			
		Nine Months l September 30				
	VITAS	Corporate	Consolidated			
Selling, general and administrative expenses						
Stock option expense	\$ -	\$ (6,699)	\$ (6,699)			
	-	\$ (0,033)	(-,)			
Legal expenses of OIG investigation	(442)	-	(442)			
Other operating expense	-	-	(442)			
Other operating expense Expenses associated with contested proxy solicitation	-	(3,989)	* ' '			
Other operating expense Expenses associated with contested proxy solicitation Interest expense	-	(3,989)	(3,989)			
Other operating expense Expenses associated with contested proxy solicitation Interest expense Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes	-	-	(442)			
Other operating expense Expenses associated with contested proxy solicitation Interest expense Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes Other income-net	-	(3,989) (4,682)	(3,989) (4,682)			
Other operating expense Expenses associated with contested proxy solicitation  Interest expense Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes  Other income-net Non-taxable income from certain investments held in deferred compensation trusts	(442)	(3,989) (4,682) 1,211	(3,989) (4,682) 1,211			
Other operating expense Expenses associated with contested proxy solicitation Interest expense Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes Other income-net Non-taxable income from certain investments held in deferred compensation trusts Pretax impact on earnings	(442)	(3,989) (4,682) 1,211 (14,159)	(442) (3,989) (4,682) ————————————————————————————————————			
Other operating expense Expenses associated with contested proxy solicitation  Interest expense Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes  Other income-net Non-taxable income from certain investments held in deferred compensation trusts	(442)	(3,989) (4,682) 1,211	(3,989) (4,682) 1,211			

(b) Included in the results of operations for the three and nine months ended September 30, 2008, are the following significant credits/(charges) which may not be indicative of ongoing operations (in thousands):

	Three Months Ended September 30, 2008					
	VITAS Corporate (f)		Consolidated			
Selling, general and administrative expenses						
Stock option expense	\$	-	\$	(2,102)	\$	(2,102)
Legal expenses of OIG investigation		(2)		-		(2)
Interest expense						
Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes		-		(1,570)		(1,570)
Pretax impact on earnings		(2)		(3,672)		(3,674)
Income tax benefit on the above		1		1,341		1,342
Income tax impact of non-deductible net market losses on investments held in deferred compensation trusts		-		(1,237)		(1,237)
After-tax impact on earnings	\$	(1)	\$	(3,568)	\$	(3,569)

	Nine Months Ended September 30, 2008								
	VITAS Roto-Rooter		Corporate (f)	Consolidated					
Cost of services provided and goods sold	<u></u>								
Unreserved prior-year's insurance claim	\$	- \$	(597)	\$ -	\$ (597)				
Selling, general and administrative expenses									
Stock option expense		-	-	(5,084)	(5,084)				
Legal expenses of OIG investigation		(44)	-	-	(44)				
Interest expense									
Additional interest expense resulting from the change in accounting									
for the conversion feature of the convertible notes		-	-	(4,624)	(4,624)				
Pretax impact on earnings	<u></u>	(44)	(597)	(9,708)	(10,349)				
Income tax benefit on the above		17	239	3,544	3,800				
Income tax impact of non-deductible net market losses on									
investments held in deferred compensation trusts		-	-	(1,237)	(1,237)				
Income tax credit related to prior years		322	-	-	322				
After-tax impact on earnings	\$	295 \$	(358)	\$ (7,401)	\$ (7,464)				

- (c) Under Generally Accepted Accounting Principles ("GAAP"), the Roto-Rooter segment expenses all advertising, including the cost of telephone directories, immediately upon the initial release of the advertising. Telephone directories are generally in circulation 12 months. If a directory is in circulation for a time period greater or less than 12 months, the publisher adjusts the directory billing for the change in billing period. The timing of when a telephone directory is published can and does fluctuate significantly on a quarterly basis. This "direct expensing" results in significant fluctuations in quarterly advertising expense. In the third quarters of 2009 and 2008, GAAP advertising expense for Roto-Rooter totaled \$5,674,000 and \$5,498,000, respectively. If the expense of the telephone directories were spread over the periods they are in circulation, advertising expense for the third quarters of 2009 and 2008 would total \$6,140,000 and \$5,849,000, respectively. For the nine months ended September 30, 2009 and 2008, GAAP advertising expense for Roto-Rooter totaled \$17,202,000 and \$16,656,000, respectively. It the expense of the telephone directories were spread over the periods they are in circulation, advertising expense for Roto-Rooter totaled \$17,202,000 and \$16,656,000, respectively. It the expense of the telephone directories were spread over the periods they are in circulation, advertising expense for the nine months ended September 30, 2009 and 2008, would total \$18,430,000 and \$17,832,000, respectively.
- (d) VITAS has 4 large (greater than 450 ADC), 19 medium (greater than 200 but less than 450 ADC) and 21 small (less than 200 ADC) hospice programs. There are three programs continuing at September 30, 2009, with Medicare cap cushion of less than 10% for the 2009 Medicare cap period.
- (e) Amounts exclude indirect patient care and administrative costs, as well as Medicare cap billing limitation.
- (f) Effective January 1, 2009, we retrospectively adopted the provisions of the FASB's guidance, issued in May 2008, for accounting for certain convertible debt instruments.

## CONTACT:

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