# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): February 15, 2010

# CHEMED CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other
jurisdiction of
incorporation)

1-8351 (Commission File Number)

31-0791746 (I.R.S. Employer Identification Number)

2600 Chemed Center, 255 East 5th Street, Cincinnati, OH 45202 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (513) 762-6900

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02 Results of Operations and Financial Condition

On February 15, 2010 Chemed Corporation issued a press release announcing its financial results for the quarter ended December 31, 2009. A copy of the release is furnished herewith as Exhibit 99.

# Item 9.01 Financial Statements and Exhibits

d) Exhibit

(99) Registrant's press release dated February 15, 2010

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CHEMED CORPORATION

Dated: February 15, 2010 By: /s/ Arthur V. Tucker, Jr.

Arthur V. Tucker, Jr.

Vice President and Controller

### **Chemed Reports Fourth-Quarter 2009 Results**

- Earnings at the high-end of 2009 guidance
- Full-year Diluted EPS of \$3.24, an increase of 12.5%
- Full-year Adjusted Diluted EPS of \$3.93, an increase of 16.3%

CINCINNATI--(BUSINESS WIRE)--February 15, 2010--Chemed Corporation (Chemed) (NYSE:CHE), which operates VITAS Healthcare Corporation (VITAS), the nation's largest provider of end-of-life care, and Roto-Rooter, the nation's largest commercial and residential plumbing and drain cleaning services provider, reported financial results for its fourth quarter ended December 31, 2009, versus the comparable prior-year period, as follows:

### Consolidated operating results:

- Revenue increased 3.8% to \$303.2 million
- Diluted EPS of \$0.78
- Adjusted Diluted EPS increased 7.1% to \$1.06

## VITAS segment operating results:

- Net Patient Revenue of \$217.6 million, an increase of 5.7%
- Average Daily Census (ADC) of 12,149, an increase of 2.7%
- Admissions of 13,677, an increase of 2.7%
- Net Income of \$19.4 million, a decrease of 0.9%
- Adjusted EBITDA of \$34.3 million, essentially equal to the prior year
- Adjusted EBITDA margin of 15.8%, a decrease of 91 basis points

# Roto-Rooter segment operating results:

- Revenue of \$85.7 million, a decline of 0.8%
- Job count of 167,877, a decline of 6.3%
- Net Income of \$8.1 million, a decrease of 0.2%
- Adjusted EBITDA of \$16.0 million, an increase of 3.4%
- Adjusted EBITDA margin of 18.7%, an increase of 76 basis points

# **VITAS**

Net revenue for VITAS was \$217.6 million in the fourth quarter of 2009, which is an increase of 5.7% over the prior-year period. This revenue growth was the result of increased ADC and admissions of 2.7% and Medicare price increases of approximately 3.5%. The Medicare price increase of 3.5% is a combination of adjustments to the BNAF phase-out in February and August of 2009 and a 1.3% market basket update effective October 1, 2009. The remaining difference is attributed to patient geographic mix.

Average revenue per patient per day in the quarter, before the effect of the Medicare Cap, was \$196.28, which is 3.6% above the prior-year period. Routine home care reimbursement and high acuity care averaged \$154.74 and \$678.94, respectively, per patient per day in the fourth quarter of 2009. During the quarter, high acuity days-of-care were 7.9% of total days-of-care. This compares to high acuity days of care of 7.8% in the prior-year quarter.

In the fourth quarter of 2009, VITAS recorded a reduction in revenue due to estimated Medicare Cap limitations of \$1.8 million. The amount recorded relates predominantly to one program which is our largest provider number. Admissions for this provider were strong during the quarter. However, revenue increased at a more rapid pace during the quarter due to a decrease in overall discharges and a mix shift to higher acuity days of care. The full-year gross margin for this program, including the Medicare Cap, is approximately 28%.

The government's Medicare Cap fiscal year begins on September 29. The first quarter of a Medicare Cap year has the potential to be volatile if a program experiences unusual admission or discharge patterns. As the year progresses, the Medicare Cap estimate tends to become more predictable on a quarterly and year-to-date basis. Actual January 2010 admissions in this one program were more than adequate to eliminate all billing limitations for this program for the four-month period. Consequently, VITAS anticipates reversing a significant portion of the Medicare Cap liability related to this program during the first quarter of 2010.

Of VITAS' 34 unique Medicare provider numbers, 32 provider numbers, or 94%, have a Medicare Cap cushion greater than 10% for the trailing twelve-month period with two provider numbers having cushion of less than 5%. VITAS generated an aggregate cap cushion of \$189 million or 24%, during the trailing twelve-month period.

The fourth quarter of 2009 gross margin was 24.1%, which is 106 basis points lower than the fourth quarter of 2008. The revenue reduction for Medicare Cap limitations reduced 2009 gross margin by 64 basis points. The remaining decline is caused by slightly higher labor costs and a mix shift towards higher acuity care which carries a lower gross margin than routine homecare.

Selling, general and administrative expense was \$18.0 million in the fourth quarter of 2009, which is an increase of 4.4% when compared to the prior year. Adjusted EBITDA totaled \$34.3 million in the quarter. Adjusted EBITDA margin, excluding the impact from Medicare Cap, was 16.5% in the quarter. This compares to an Adjusted EBITDA margin of 16.8% in the prior-year quarter.

## Roto-Rooter

Roto-Rooter's plumbing and drain cleaning business generated sales of \$85.7 million for the fourth quarter of 2009, a decline of 0.8%. Despite the decline in revenues, Roto-Rooter's gross margin expanded 61 basis points to 46.2%, as compared to the fourth quarter of 2008. This is attributable primarily to favorable technician turnover rate and lower health insurance expense. Favorable technician turnover rates improve margins by reducing hiring expenses and training costs. Adjusted EBITDA in the fourth quarter of 2009 totaled \$16.0 million and the Adjusted EBITDA margin was 18.7% in the quarter, an increase of 76 basis points when compared to the prior-year quarter.

Job count in the fourth quarter of 2009 declined 6.3% when compared to the prior-year period. Total residential jobs declined 4.9%, as residential plumbing jobs decreased 3.5% and residential drain cleaning jobs declined 5.6%, when compared to the fourth quarter of 2008. Residential jobs represented 72% of total job count in the quarter. Total commercial jobs declined 9.8% with commercial plumbing job count declining 13.7% and commercial drain cleaning decreasing 9.7%, when compared to the prior-year quarter. These declines were partially offset by a 21.5% increase in jobs in the "Other" category.

This job count decline was significantly mitigated relative to total revenue through a combination of increased pricing and favorable job mix shift to more expensive jobs such as excavation.

Management continues to have discussions with existing franchisees to acquire Roto-Rooter franchise territories. This activity is attributed to the current state of the capital markets, the potential increase in tax rates and the recessionary difficulties our franchisees are experiencing. Management will continue to be highly disciplined in terms of valuation, risk assessment and overall return on investment of any potential acquisition. However, the timing or actual completion of any acquisition cannot be predicted.

## **Chemed Consolidated Debt and Cash Flows**

Effective January 1, 2009, the Company retrospectively adopted a new accounting standard to account for its convertible debt instrument. This accounting standard required the Company to separately account for the debt and equity portions of its 1.875% Senior Convertible Notes (Notes). This accounting method assumed the Company could have borrowed under a conventional seven-year fixed rate interest-only note at 6.875%. The difference between the actual 1.875% coupon rate of the Notes and this estimated borrowing rate created a discount on the Notes that is recorded in equity at the inception of the debt. The Notes, net of this discount, will be accreted to their face value over the life of the Notes using the effective interest method. The impact of this accounting change for the year ended December 31, 2009, was a non-cash increase in pretax interest expense of approximately \$6.3 million (\$4.0 million after-tax).

Chemed had total debt of \$152.1 million at December 31, 2009. This debt is net of the discount taken as a result of the new accounting standard. Excluding this discount, aggregate debt is \$187.0 million and is due in May 2014. Chemed's total debt equates to less than one times trailing twelve-month adjusted EBITDA.

Chemed's \$175.0 million revolving credit facility expires in May 2012. At December 31, 2009, this credit facility had approximately \$146.2 million of undrawn borrowing capacity after deducting \$28.8 million for letters of credit issued under this facility to secure the Company's workers' compensation insurance.

Capital expenditures for 2009 aggregated \$21.5 million and compares favorably to depreciation and amortization in 2009 of \$27.9 million.

Total cash and cash equivalents as of December 31, 2009, was \$112.4 million, which represents 56.7% of total current assets. Net cash provided from operations in the fourth quarter of 2009 aggregated \$80.3 million. The fourth quarter cash flow was unusually high due primarily to the liquidation of \$50.7 million in accounts receivable primarily at VITAS. During the fourth quarter of 2009, VITAS cleared certain regulatory hurdles allowing for collection of accounts receivable which had been delayed, mainly by Medicare, due to administrative or compliance audit delays. Additionally, VITAS received its final periodic payment from Medicare for the year of \$30.4 million on December 31, 2009, which enhanced total cash collections during the quarter.

The Company increased its quarterly dividend per share in the third quarter of 2009, from \$0.06 per share to \$0.12 per share. During the fourth quarter, the company purchased \$742,000 of treasury stock and has approximately \$53 million of remaining authorization under its previously announced share repurchase program. Management continually evaluates cash utilization alternatives, including share repurchase, debt repurchase, acquisitions and increased dividends to determine the most beneficial use of available capital resources.

# Guidance for 2010

VITAS expects to achieve full-year 2010 revenue growth, prior to Medicare Cap, of 5.0% to 6.0%. Admissions in 2010 are estimated to increase 2.0% to 4.0% and full-year Adjusted EBITDA margin, prior to Medicare Cap, is estimated to be 15.0% to 15.5%. Effective October 1, 2009, Medicare increased average hospice reimbursement rates by approximately 1.3%. Our full-year guidance includes \$5.0 million of estimated Medicare contractual billing limitations during 2010.

Roto-Rooter expects to achieve full-year 2010 revenue growth of 1.0% to 3.0%. The revenue estimate is a result of increased pricing of 3.0%, a favorable mix shift to higher revenue jobs, offset by a job count decline estimated at 2.0% to 4.0%. Adjusted EBITDA margin for 2010 is estimated in the range of 17.5% to 18.0%.

Based upon these factors, an effective tax rate of 39.0% and a full-year average diluted share count of 22.8 million shares, management estimates 2010 earnings per diluted share from continuing operations, excluding non-cash expenses for stock options, the non-cash increase in interest expense related to the accounting change for convertible debt interest expense and other items not indicative of ongoing operations will be in the range of \$4.05 to \$4.20.

### Conference Call

Chemed will host a conference call and webcast at 10 a.m., EDT, on Tuesday, February 16, 2010, to discuss the Company's quarterly results and to provide an update on its business. The dial-in number for the conference call is (866) 713-8395 for U.S. and Canadian participants and (617) 597-5309 for international participants. The participant passcode is 86627956. A live webcast of the call can be accessed on Chemed's website at <a href="https://www.chemed.com">www.chemed.com</a> by clicking on Investor Relations Home.

A taped replay of the conference call will be available beginning approximately 24 hours after the call's conclusion. It can be accessed by dialing (888) 286-8010 for U.S. and Canadian callers and (617) 801-6888 for international callers and will be available for one week following the live call. The replay passcode is 62119750. An archived webcast will also be available at <a href="https://www.chemed.com">www.chemed.com</a>.

Chemed Corporation operates in the healthcare field through its VITAS Healthcare Corporation subsidiary. VITAS provides daily hospice services to approximately 12,000 patients with severe, life-limiting illnesses. This type of care is focused on making the terminally ill patient's final days as comfortable and pain-free as possible.

Chemed operates in the residential and commercial plumbing and drain cleaning industry under the brand name Roto-Rooter. Roto-Rooter provides plumbing and drain service through company-owned branches, independent contractors and franchisees in the United States and Canada. Roto-Rooter also has licensed master franchisees in Indonesia, Singapore, Japan, and the Philippines.

This press release contains information about Chemed's EBITDA, Adjusted EBITDA and Adjusted Diluted EPS, which are not measures derived in accordance with GAAP and which exclude components that are important to understanding Chemed's financial performance. In reporting its operating results, Chemed provides EBITDA, Adjusted EBITDA and Adjusted Diluted EPS measures to help investors and others evaluate the Company's operating results, compare its operating performance with that of similar companies that have different capital structures and evaluate its ability to meet its future debt service, capital expenditures and working capital requirements. Chemed's management similarly uses EBITDA, Adjusted EBITDA and Adjusted Diluted EPS to assist it in evaluating the performance of the Company across fiscal periods and in assessing how its performance compares to its peer companies. These measures also help Chemed's management to estimate the resources required to meet Chemed's future financial obligations and expenditures. Chemed's EBITDA, Adjusted EBITDA and Adjusted Diluted EPS should not be considered in isolation or as a substitute for comparable measures calculated and presented in accordance with GAAP. We calculated Adjusted EBITDA Margin by dividing Adjusted EBITDA by service revenue and sales. A reconciliation of Chemed's net income to its EBITDA, Adjusted EBITDA and Adjusted Diluted EPS is presented in the tables following the text of this press release.

# Forward-Looking Statements

Certain statements contained in this press release and the accompanying tables are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The words "believe," "expect," "hope," "anticipate," "plan" and similar expressions identify forward-looking statements, which speak only as of the date the statement was made. Chemed does not undertake and specifically disclaims any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. These statements are based on current expectations and assumptions and involve various risks and uncertainties, which could cause Chemed's actual results to differ from those expressed in such forward-looking statements. These risks and uncertainties arise from, among other things, possible changes in regulations governing the hospice care or plumbing and drain cleaning industries; periodic changes in reimbursement levels and procedures under Medicare and Medicaid programs; difficulties predicting patient length of stay and estimating potential Medicare reimbursement obligations; challenges inherent in Chemed's growth strategy; the current shortage of qualified nurses, other healthcare professionals and licensed plumbing and drain cleaning technicians; Chemed's dependence on patient referral sources; and other factors detailed under the caption "Description of Business by Segment" or "Risk Factors" in Chemed's most recent report on form 10-Q or 10-K and its other filings with the Securities and Exchange Commission. You are cautioned not to place undue reliance on such forward-looking statements and there are no assurances that the matters contained in such statements will be achieved.

### CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF INCOME

(in thousands, except per share data)(unaudited)

	Foi	r the Three Decen		nths Ended 31,	I	For the Ye		
		2009	2	2008 (aa)		2009		08 (aa)
Continuing Operations								
Service revenues and sales	\$	303,249	\$	292,205	\$1,1	190,236	\$1,	148,941
Cost of services provided and goods sold		211,336		201,150	- 1	834,574		310,547
Selling, general and administrative expenses (bb)		53,905		42,263	1	197,426		175,333
Depreciation		5,511		5,332		21,535		21,581
Amortization		1,602		1,491		6,367		5,924
Other operating expenses (cc)				2,699		3,989		2,699
Total costs and expenses		272,354		252,935	1,0	063,891	1,	016,084
Income from operations		30,895		39,270	1	126,345		132,857
Interest expense		(2,760)		(2,910)		(11,599)		(12,123)
Gain on extinguishment of debt		-		3,406		-		3,406
Other income/(expense)net (dd)		1,059		(6,525)		5,874		(8,736)
Income before income taxes		29,194		33,241	1	120,620		115,404
Income taxes		(10,956)		(13,954)		(46,583)		(47,035)
Income from continuing operations		18,238		19,287		74,037		68,369
Discontinued Operations (ee)		(253)		(1,088)		(253)		(1,088)
Net Income	\$	17,985	\$	18,199	\$	73,784	\$	67,281
Earnings Per Share								
Income from continuing operations	\$	0.81	\$	0.86	\$	3.30	\$	2.97
Net Income	\$	0.80	\$	0.81	\$	3.29	\$	2.92
Average number of shares outstanding		22,551		22,382		22,451		23,058
Diluted Earnings Per Share								
Income from continuing operations	\$	0.80	\$	0.85	\$	3.26	\$	2.93
Net Income	\$	0.78	\$	0.80	\$	3.24	\$	2.88
Average number of shares outstanding		22,937	_	22,644	_	22,742		23,374
(aa) Effective January 1, 2009, we retrospectively adopted the provisions of the FASB's guidance, issued in May 2008, for accounting for classification ("SG&A") expenses comprise (in thousands):	ertai	n convertil	ole d	lebt instrum	ients.			
		Three Mo			F	For the Ye		
		Decen	ıber			Decem	ıber	
		2000		2000		2000		2000

	 Decer		 Decem	
	2009	2008	 2009	2008
SG&A expenses before long-term incentive compensation and the impact of market gains and losses of deferred compensation				
plans	\$ 47,681	\$ 48,777	\$ 187,828	\$ 184,473
Long-term incentive compensation	5,007	-	5,007	-
Impact of market gains and losses	1,217	(6,514)	4,591	(9,140)
Total SG&A expenses	\$ 53,905	\$ 42,263	\$ 197,426	\$ 175,333

(cc) Amount for 2009 represents expenses of contested proxy solicitation; amount for 2008 represents impairment charge for transportation equipment.

(dd) Other income/(expense)--net comprises (in thousands):

	Three Mo			F	For the Ye		
	 Decen	шег	31,		Decem	шег	31,
	2009		2008		2009		2008
Market value gains/(losses) on assets held in deferred compensation trust	\$ 1,217	\$	(6,514)	\$	4,591	\$	(9,140)
Loss on disposal of property and equipment	(156)		(154)		(369)		(415)
Interest income	48		140		423		742
Non-taxable income on certain investments held in deferred compensation trusts	-		-		1,211		-
Other	(50)		3		18		77
Total other incomenet	\$ 1,059	\$	(6,525)	\$	5,874	\$	(8,736)

(ee) Discontinued operations includes accrual adjustment to liabilities associated with the sale of operations discontinued in prior years (1997, 2002 and 2004).

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEET

(in thousands, except per share data)(unaudited)

		Decen	nber 31,	
-		2009		2008 (aa)
Assets				
Current assets				
Cash and cash equivalents	\$	112,416	\$	3,628
Accounts receivable less allowances		53,461		98,076
Inventories		7,543		7,569
Current deferred income taxes		13,701		15,392
Prepaid expenses		11,137		11,268
Total current assets		198,258		135,933
Investments of deferred compensation plans held in trust		24,158		22,628
Properties and equipment, at cost less accumulated depreciation		75,358		76,962
Identifiable intangible assets less accumulated amortization		57,920		61,303
Goodwill		450,042		448,721
Other assets		13,734		14,075
Total Assets	\$	819,470	\$	759,622
Liabilities				
Current liabilities				
	\$	F2 071	e	F2 010
Accounts payable	<b>3</b>	52,071	\$	52,810
Current portion of long-term debt		63		10,169 2,181
Income taxes Accrued insurance				
		35,161		35,994
Accrued compensation Other current liabilities		34,662 14,127		40,741
•				12,180
Total current liabilities		136,084		154,075
Deferred income taxes		25,924		22,477
Long-term debt		152,127		158,210
Deferred compensation liabilities		23,637		22,417
Other liabilities		4,536		5,612
Total Liabilities		342,308		362,791
Stockholders' Equity				
Capital stock		29,891		29,515
Paid-in capital		335,890		313,516
Retained earnings		403,366		337,739
Treasury stock, at cost		(293,941)		(285,977)
Deferred compensation payable in Company stock		1,956		2,038
Total Stockholders' Equity		477,162		396,831
Total Liabilities and Stockholders' Equity	\$	819,470	\$	759,622

(aa) Effective January 1, 2009, we retrospectively adopted the provisions of the FASB's guidance, issued in May 2008, for accounting for certain convertible debt instruments.

### CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENT OF CASH FLOWS

(in thousands)(unaudited)

		ears Ended nber 31,
	2009	2008 (aa)
Cash Flows from Operating Activities		
Net income	\$ 73,784	\$ 67,281
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	27,902	27,505
Provision for uncollectible accounts receivable	10,833	9,820
Stock option expense	8,639	7,303
Amortization of discount on convertible notes	6,617	6,560
Provision for deferred income taxes	4,979	(2,772)
Noncash portion of long-term incentive compensation	4,385	-
Amortization of debt issuance costs	632	618
Discontinued operations	253	1,088
Noncash loss on early extinguishment of debt	-	(3,406)
Loss on impairment of equipment	-	2,699
Changes in operating assets and liabilities, excluding amounts acquired in business combinations:		
Decrease/(increase) in accounts receivable	33,754	(6,659)
Decrease/(increase) in inventories	29	(898)
Decrease/(increase) in prepaid expenses and other current assets	(455)	305
Increase/(decrease) in accounts payable and other current liabilities	(8,109)	5,585
Increase/(decrease) in income taxes	623	(776)
Decrease/(increase) in other assets	(1,678)	5,480
Increase/(decrease) in other liabilities	272	(6,423)
Excess tax benefit on share-based compensation	(1,955)	(2,422)
Other sources	327	1,195
Net cash provided by operating activities	160,832	112,083
Cash Flows from Investing Activities		
Capital expenditures	(21,496)	(26,094)
Business combinations, net of cash acquired	(1,919)	(11,200)
Proceeds from sales of property and equipment	1,577	387
Net proceeds/(uses) from disposals of discontinued operations	(630)	8,824
Other uses	(374)	(544)
Net cash used by investing activities	(22,842)	(28,627)
Cash Flows from Financing Activities		
Repayment of long-term debt	(14,669)	(18,713)
Net increase/(decrease) in revolving line of credit	(8,200)	8,200
Dividends paid	(8,157)	(5,543)
Purchases of treasury stock	(4,225)	(69,788)
Increase/(decrease) in cash overdraft payable	2,891	(856)
Excess tax benefit on share-based compensation	1,955	2,422
Other sources/(uses)	1,203	(538)
Net cash used by financing activities	(29,202)	(84,816)
Increase/(Decrease) in Cash and Cash Equivalents	108,788	(1,360)
Cash and cash equivalents at beginning of year	3,628	(1,360) 4,988
Cash and cash equivalents at end of year	\$ 112,416	\$ 3,628

(aa) Effective January 1, 2009, we retrospectively adopted the provisions of the FASB's guidance, issued in May 2008, for accounting for certain convertible debt instruments.

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE THREE MONTHS ENDED DECEMBER 31, 2009 AND 2008 (in thousands)(unaudited)

	VITAS		Roto-Rooter	C	orporate		Chemed nsolidated
2009							
Service revenues and sales	\$ 217,55	6 \$	85,693	\$	-	\$	303,249
Cost of services provided and goods sold	165,22		46,113		-		211,336
Selling, general and administrative expenses (a)	17,99	3	25,115		10,797		53,905
Depreciation	3,50		1,974		35		5,511
Amortization	99	0	33		579		1,602
Total costs and expenses	187,70	8	73,235		11,411		272,354
Income/(loss) from operations	29,84	8	12,458		(11,411)		30,895
Interest expense (a)	4	2	(49)		(2,753)		(2,760)
Intercompany interest income/(expense)	1,22	3	713		(1,936)		-
Other income/(expense)—net	(15	6)	(2)		1,217		1,059
Income/(loss) before income taxes	30,95	7	13,120		(14,883)		29,194
Income taxes (a)	(11,59	4)	(4,989)		5,627		(10,956)
Income/(loss) from continuing operations	19,36	3	8,131		(9,256)		18,238
Discontinued operations		-	· -		(253)		(253)
Net income/(loss)	\$ 19,36	3 \$	8,131	\$	(9,509)	\$	17,985
2008 (f) Service revenues and sales	 \$ 205,85	6 \$	86,349	\$		\$	292,205
				<u> </u>		<u> </u>	
Cost of services provided and goods sold	154,15		46,991		(220)		201,150
Selling, general and administrative expenses (b)	17,23 3,23		25,261 2,045		(228)		42,263 5,332
Depreciation Amortization	3,23 99		2,045 14		56 481		5,332 1,491
Other operating expenses (b)	99	O	14		2,699		2,699
Total costs and expenses	175,61	<u>-</u>	74,311		3,008		252,935
Income/(loss) from operations	30,24		12,038	-	(3,008)	-	39,270
Interest expense (b)	30,24		(30)		(2,843)		(2,910)
Interest expense (b)  Intercompany interest income/(expense)	1,33		876		(2,213)		(2,310)
Gain on extinguishment of debt (b)	1,55	_	-		3,406		3,406
Other income/(expense)—net	(10	1)	3		(6,427)		(6,525)
Income/(loss) before income taxes	31,43		12,887	-	(11,085)		33,241
Income taxes (b)	(11,90		(4,740)		2,686		(13,954)
Income/(loss) from continuing operations	19,53		8,147		(8,399)		19,287
Discontinued operations	13,33	-	-		(1,088)		(1,088)
Net income/(loss)	\$ 19,53	9 \$	8,147	\$	(9,487)	\$	18,199
1.00 11000)	Ψ 15,55	<u> </u>	0,1-7/	Ψ	(3,707)	Ψ	10,100

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING STATEMENT OF INCOME FOR THE YEARS ENDED December 31, 2009 AND 2008 (in thousands)(unaudited)

	,	/ITAS	I	Roto-Rooter	C	orporate	Chemed onsolidated
2009							
Service revenues and sales	\$	854,343	\$	335,893	\$	-	\$ 1,190,236
Cost of services provided and goods sold		653,212		181,362		-	 834,574
Selling, general and administrative expenses (a)		71,643		95,073		30,710	197,426
Depreciation		13,269		8,068		198	21,535
Amortization		3,959		114		2,294	6,367
Other operating expenses (a)				-		3,989	 3,989
Total costs and expenses		742,083		284,617		37,191	1,063,891
Income/(loss) from operations		112,260		51,276		(37,191)	 126,345
Interest expense (a)		(374)		(186)		(11,039)	(11,599)
Intercompany interest income/(expense)		4,314		2,514		(6,828)	-
Other income/(expense)—net (a)		(122)		135		5,861	5,874
Income/(loss) before income taxes		116,078		53,739		(49,197)	120,620
Income taxes (a)		(43,921)		(20,493)		17,831	(46,583)
Income/(loss) from continuing operations		72,157		33,246		(31,366)	74,037
Discontinued operations		· -		-		(253)	(253)
Net income/(loss)	\$	72,157	\$	33,246	\$	(31,619)	\$ 73,784
2008 (f)							
Service revenues and sales	\$	808,445	\$	340,496	\$	-	\$ 1,148,941
Cost of services provided and goods sold (b)		625,177		185,370		-	810,547
Selling, general and administrative expenses (b)		67,750		95,971		11,612	175,333
Depreciation		13,000		8,294		287	21,581
Amortization		3,984		50		1,890	5,924
Other operating expenses (b)		-		-		2,699	2,699
Total costs and expenses		709,911		289,685		16,488	1,016,084
Income/(loss) from operations		98,534		50,811		(16,488)	132,857
Interest expense (b)		(155)		(246)		(11,722)	(12,123)
Intercompany interest income/(expense)		5,199		3,708		(8,907)	-
Gain on extinguishment of debt (b)		-		-		3,406	3,406
Other income/(expense)—net		(149)		61		(8,648)	(8,736)
Income/(loss) before income taxes		103,429		54,334		(42,359)	115,404
Income taxes (b)		(38,710)		(20,742)		12,417	(47,035)
Income/(loss) from continuing operations		64,719		33,592		(29,942)	68,369
Discontinued operations				-		(1,088)	(1,088)
Net income/(loss)	\$	64,719	\$	33,592	\$	(31,030)	\$ 67,281

The "Footnotes to Financial Statements" are integral parts of this financial information.

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING SUMMARY OF EBITDA FOR THE THREE MONTHS ENDED December 31, 2009 AND 2008 (in thousands)(unaudited)

		/ITAS	Ro	to-Rooter	C	orporate		Chemed nsolidated
2009			_		_		_	
Net income/(loss)	\$	19,363	\$	8,131	\$	(9,509)	\$	17,985
Add/(deduct):						252		252
Discontinued operations		-		-		253		253
Interest expense		(42)		49		2,753		2,760
Income taxes		11,594		4,989		(5,627)		10,956
Depreciation		3,502		1,974		35		5,511
Amortization	· ·	990		33		579		1,602
EBITDA		35,407		15,176		(11,516)		39,067
Add/(deduct):								
Long-term incentive compensation		-		-		5,007		5,007
Litigation settlement costs		-		882		-		882
Legal expenses of OIG investigation		144		-		-		144
Stock option expense		-		-		1,940		1,940
Advertising cost adjustment (c)		-		688		-		688
Interest income		(17)		(29)		(2)		(48)
Intercompany interest income/(expense)		(1,223)		(713)		1,936		-
Adjusted EBITDA	\$	34,311	\$	16,004	\$	(2,635)	\$	47,680
2008 (f)								
Net income/(loss)		19,539	\$	8,147	\$	(9,487)	\$	18,199
Add/(deduct):	4	15,555	Ψ	0,1.7	Ψ.	(5, 157)	Ψ	10,100
Discontinued operations		_		_		1,088		1,088
Interest expense		37		30		2,843		2,910
Income taxes		11,900		4,740		(2,686)		13,954
Depreciation		3,231		2,045		56		5,332
Amortization		996		14		481		1,491
EBITDA	<del></del>	35,703		14,976		(7,705)	-	42,974
Add/(deduct):		33,703		14,570		(7,703)		72,577
Impairment loss on transportation equipment		_				2,699		2,699
Legal expenses of OIG investigation		2		_		2,033		2,033
Stock option expense		_		_		2,219		2,219
Gain on extinguishment of debt				-		(3,406)		(3,406)
Advertising cost adjustment (c)		-		1,401		(3,400)		1,401
Interest income		(28)		(25)		(87)		(140)
Interest income  Intercompany interest income/(expense)		(1,337)		(25) (876)		2,213		(140)
,	<u> </u>		<u> </u>	· /	•		<u> </u>	45.740
Adjusted EBITDA	\$	34,340	\$	15,476	\$	(4,067)	\$	45,749

The "Footnotes to Financial Statements" are integral parts of this financial information.

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATING SUMMARY OF EBITDA FOR THE YEARS ENDED December 31, 2009 AND 2008 (in thousands)(unaudited)

		VITAS	Ro	to-Rooter		orporate		Chemed onsolidated
Net income/(loss)		72,157	\$	33,246	\$	(31,619)	\$	73,784
Add/(deduct):	Ψ	72,137	Ψ	33,240	Ψ	(31,013)	Ψ	75,704
Discontinued operations		_		_		253		253
Interest expense		374		186		11,039		11,599
Income taxes		43,921		20,493		(17,831)		46,583
Depreciation		13,269		8,068		198		21,535
Amortization		3,959		114		2,294		6,367
EBITDA		133,680		62,107		(35,666)	-	160,121
Add/(deduct):		155,000		02,107		(55,000)		100,121
Long-term incentive compensation		_		_		5,007		5,007
Non-taxable income from certain investments held in deferred compensation trusts		_		_		(1,211)		(1,211)
Litigation settlement costs		_		882		(1,211)		882
Expenses associated with contested proxy solicitation.		_		-		3,989		3,989
Legal expenses of OIG investigation		586		_		-		586
Stock option expense		-		_		8,639		8,639
Advertising cost adjustment (c)		_		(540)		-		(540)
Interest income		(267)		(73)		(83)		(423)
Intercompany interest income/(expense)		(4,314)		(2,514)		6,828		(.25)
Adjusted EBITDA	\$	129,685	\$	59,862	\$	(12,497)	\$	177,050
008 (f) Net income/(loss)		64,719	\$	33,592	\$	(31,030)	\$	67,281
Add/(deduct):	•	,	•	00,000	-	(==,===)	•	0.,_0_
Discontinued operations		_		_		1,088		1,088
Interest expense		155		246		11,722		12,123
Income taxes		38,710		20,742		(12,417)		47,035
Depreciation		13,000		8,294		287		21,581
Amortization		3,984		50		1,890		5,924
EBITDA		120,568		62,924		(28,460)		155,032
Add/(deduct):		-,		- ,-		( -,,		,
Unreserved insurance claim		_		597		_		597
Impairment loss on transportation equipment		-		-		2,699		2,699
Legal expenses of OIG investigation		46		-		_		46
Stock option expense		-		-		7,303		7,303
Gain on extinguishment of debt		-		-		(3,406)		(3,406)
Advertising cost adjustment (c)		_		225		-		225
Interest income		(137)		(116)		(489)		(742)
Intercompany interest income/(expense)		(5,199)		(3,708)		8,907		` -
				59,922	\$	(13,446)	\$	161,754

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES RECONCILIATION OF ADJUSTED NET INCOME

(in thousands, except per share data)(unaudited)

Not income as vanasted	<u>D</u>	ecemb	oer 31.	Dacas			
Not income as varianted	2009				mber 31,		
			2008 (f)	2009	2008 (f)		
Net income as reported	\$ 17,	<del>3</del> 85 \$	18,199	\$ 73,784	\$ 67,281		
Add/(deduct):							
Discontinued operations		253	1,088	253	1,088		
After-tax long-term incentive compensation		134	-	3,134	-		
After-tax litigation settlement costs		534	-	534	-		
After-tax expenses associated with contested proxy solicitation		-	-	2,525	-		
After-tax impairment loss on transportation equipment		-	1,714	-	1,714		
After-tax cost of legal expenses of OIG investigation		89	1	363	28		
After-tax stock option expense		227	1,391	5,464	4,619		
After-tax additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes	1,	027	1,070	3,988	4,006		
After-tax gain on extinguishment of debt		-	(2,934)	-	(2,934)		
After-tax impact of non-deductible losses and non-taxable gains on investments held in deferred compensation trusts		-	1,825	(756)			
Income tax credit related to prior years		-	-	-	(322)		
After-tax unreserved insurance cost			-		358		
Adjusted net income	\$ 24,	249 \$	5 22,354	\$ 89,289	\$ 78,900		
Earnings Per Share As Reported							
Net income	\$ (	.80 \$	0.81	\$ 3.29	\$ 2.92		
Average number of shares outstanding		551	22,382	22,451	23,058		
		===	22,302	22,431	23,030		
Diluted Earnings Per Share As Reported  Net income	\$ (	.78 \$	0.80	\$ 3.24	\$ 2.88		
Average number of shares outstanding	22,	937	22,644	22,742	23,374		
TWEIGHT HUMBET OF SHARES OUTSTANDING		=======================================	22,044	= =====================================	23,374		
Adjusted Earnings Per Share							
Net income	<b>\$</b> 1	.08 \$	1.00	\$ 3.98	\$ 3.42		
Average number of shares outstanding	22,	<u> </u>	22,382	22,451	23,058		
Adjusted Diluted Earnings Per Share		<u> </u>					
Net income	<b>\$</b> 1	.06 \$	0.99	\$ 3.93	\$ 3.38		
			22,644	22,742	23,374		
Average number of shares outstanding	22,	437					

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES OPERATING STATISTICS FOR VITAS SEGMENT (unaudited)

	Three Months Ended December 31,						Year Ended D	nber 31	
OPERATING STATISTICS		<b>2009</b> 2008				2009	2008		
Net revenue (\$000) (d)			-						
Homecare	\$	159,248		\$	149,816	\$		\$	585,891
Inpatient		24,550			23,398		97,356		97,895
Continuous care	_	35,593	_		32,877	_	141,272	•	124,894
Total before Medicare cap allowance and 2008 BNAF*	\$	219,391		\$	206,091	\$		\$	808,680
Estimated BNAF* Accrual Q4 2008 Medicare cap allowance		(1,835)			(235)		1,950 (1,643)		(235)
Total	\$	217,556	-	\$	205,856	<u>\$</u>		\$	808,445
Net revenue as a percent of total before Medicare cap allowance	Ψ	217,550	=	Ψ	203,030	<u>Ψ</u>	034,343	Ψ	000,443
Homecare		72.6	%		72.6	%	72.1 %		72.5 %
Inpatient		11.2	/0		11.4	70	11.4		12.1
Continuous care		16.2			16.0		16.5		15.4
Total before Medicare cap allowance and 2008 BNAF*		100.0	-		100.0		100.0		100.0
Estimated BNAF* Accrual Q4 2008		-			-		0.2		-
Medicare cap allowance		(0.8)	_		(0.1)		(0.2)		
Total		99.2	%		99.9	<u> </u>	100.0 %		100.0 %
Average daily census ("ADC") (days)									
Homecare		7,933			7,458		7,730		7,374
Nursing home		3,253	-		3,452	_	3,281		3,535
Routine homecare		11,186			10,910		11,011		10,909
Inpatient Continuous care		407 556			386 533		406 563		417 524
Total	-	12,149	-	-	11,829		11,980		11,850
10(d)		12,145	=		11,029		11,500		11,030
Total Admissions		13,677			13,314		55,420		55,799
Total Discharges		13,667			13,693		54,814		55,691
Average length of stay (days)		76.4			83.1		76.0		75.4
Median length of stay (days)		14.0			14.0		14.0		14.0
ADC by major diagnosis									
Neurological		33.0	%		33.1	%	33.0 %		32.7 %
Cancer		18.8			19.3		19.1		19.8
Cardio		11.9 6.3			12.5 6.5		12.1 6.4		12.8 6.6
Respiratory Other		30.0			28.6		29.4		28.1
Total	-		%		100.0	- <sub>%</sub>	100.0 %		100.0 %
Admissions by major diagnosis			= "						
Neurological		18.8	%		18.6	%	18.1 %		18.4 %
Cancer		35.8			35.9		35.7		35.7
Cardio		10.4			11.1		11.5		11.6
Respiratory		7.5			7.6		7.5		7.8
Other		27.5	_		26.8		27.2		26.5
Total		100.0	%		100.0	%	100.0 %		100.0 %
Direct patient care margins (e)									
Routine homecare		52.5	%		53.3	%	52.0 %		51.7 %
Inpatient Continuous care		11.6 20.1			14.9 20.1		14.6 20.2		17.2 18.1
Homecare margin drivers (dollars per patient day)		20.1			20.1		20.2		10.1
Labor costs	\$	51.89		\$	48.99	\$	52.27	\$	49.87
Drug costs		7.58			7.87		7.63		7.74
Home medical equipment		6.91			6.32		6.86		6.24
Medical supplies		2.55			2.22		2.42		2.32
Inpatient margin drivers (dollars per patient day)	•	200.20					20= 40		
Labor costs Continuous care margin drivers (dellars per patient day)	\$	300.26		\$	266.86	\$	287.16	\$	264.45
Continuous care margin drivers (dollars per patient day)  Labor costs	\$	534.60		\$	514.93	\$	527.27	\$	512.61
Bad debt expense as a percent of revenues	φ	1.1	%	Ψ	1.1	%	1.1 %	Ψ	1.0 %
Accounts receivable		1.1	, 3		1.1	, ,	2.1 /0		2.0 /0
Days of revenue outstanding- excluding unapplied Medicare payments		48.3			49.1		N.A.		N.A.
Days of revenue outstanding- including unapplied Medicare payments		18.0			34.7		N.A.		N.A.
* Budget Neutrality Adjustment Factor.									
The "Footnotes to Financial Statements" are integral parts of this financial information.									

# CHEMED CORPORATION AND SUBSIDIARY COMPANIES FOOTNOTES TO FINANCIAL STATEMENTS

# FOR THE THREE MONTHS AND YEARS ENDED DECEMBER 31, 2009 AND 2008

(unaudited)

(a) Included in the results of operations for the three months and year ended December 31, 2009, are the following significant credits/(charges) which may not be indicative of ongoing operations (in thousands):

	Three Months Ended December 31, 2009							
	VITAS	Roto-Rooter	Corporate	Consolidated				
Selling, general and administrative expenses								
Stock option expense	\$ -	\$ -	\$ (1,940)	\$ (1,940)				
Long-term incentive compensation	-	-	(5,007)	(5,007)				
Legal expenses of OIG investigation	(144)	-	-	(144)				
Litigation settlement expenses	-	(882)	-	(882)				
Interest expense								
Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes			(1,623)	(1,623)				
Pretax impact on earnings	(144)	(882)	(8,570)	(9,596)				
Income tax benefit/(charge) on the above	55	348	3,182	3,585				
After-tax impact on earnings	\$ (89)	\$ (534)	\$ (5,388)	\$ (6,011)				
		Year Ende	d December 31, 20	09				
	VITAS	Roto-Rooter	Corporate	Consolidated				
Selling, general and administrative expenses								
Stock option expense	\$ -	\$ -	\$ (8,639)	\$ (8,639)				
Long-term incentive compensation			(5,007)	(5,007)				
Legal expenses of OIG investigation	(586)	-	-	(586)				
Litigation settlement expenses	-	(882)	-	(882)				
Other operating expenses								
Expenses associated with contested proxy solicitation	-	-	(3,989)	(3,989)				
Interest expense								
Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes	-	-	(6,305)	(6,305)				
Other income/(expense)-net								
Non-taxable income from certain investments held in deferred compensation trusts			1,211	1,211				
Pretax impact on earnings	(586)	(882)	(22,729)	(24,197)				
Income tax benefit/(charge) on the above	223	348	8,829	9,400				
Income tax impact of non-deductible net market losses on investments held in deferred compensation trusts			(455)	(455)				

(b) Included in the results of operations for the three months and year ended December 31, 2008, are the following significant credits/(charges) which may not be indicative of ongoing operations (in thousands):

(534)

(14,355)

	Three Months Ended December 31, 2008						
	VI	TAS	Co	orporate	Consolidated		
Selling, general and administrative expenses							
Stock option expense	\$	-	\$	(2,219)	\$	(2,219)	
Legal expenses of OIG investigation		(2)		-		(2)	
Other operating expenses							
Impairment loss on transportation equipment		-		(2,699)		(2,699)	
Interest expense							
Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes		-		(1,515)		(1,515)	
Gain on extinguishment of debt				3,406		3,406	
Pretax impact on earnings		(2)		(3,027)		(3,029)	
Income tax benefit/(charge) on the above		1		1,786		1,787	
Income tax impact of non-deductible net market losses on investments held in deferred compensation trusts		-		(1,825)		(1,825)	
After-tax impact on earnings	\$	(1)	\$	(3,066)	\$	(3,067)	

	Year Ended December 31, 2008							
	VITAS		Roto-Rooter		Corporate		Consolidated	
Cost of services provided and goods sold								
Unreserved prior-year's insurance claim	\$	-	\$	(597)	\$	-	\$	(597)
Selling, general and administrative expenses								
Stock option expense		-		-		(7,303)		(7,303)
Legal expenses of OIG investigation		(46)		-		-		(46)
Other operating expenses								
Impairment loss on transportation equipment		-		-		(2,699)		(2,699)
Interest expense								
Additional interest expense resulting from the change in accounting for the conversion feature of the convertible notes		-		-		(6,139)		(6,139)
Gain on extinguishment of debt				-		3,406		3,406
Pretax impact on earnings		(46)		(597)		(12,735)		(13,378)
Income tax benefit/(charge) on the above		18		239		5,330		5,587
Income tax impact of non-deductible net market losses on investments held in deferred compensation trusts		-		-		(3,062)		(3,062)
Income tax credit related to prior years		322		-		-		322
After-tax impact on earnings	\$	294	\$	(358)	\$	(10,467)	\$	(10,531)

- (c) Under Generally Accepted Accounting Principles ("GAAP"), the Roto-Rooter segment expenses all advertising, including the cost of telephone directories, immediately upon the initial release of the advertising. Telephone directories are generally in circulation 12 months. If a directory is in circulation for a time period greater or less than 12 months, the publisher adjusts the directory billing for the change in billing period. The timing of when a telephone directory is published can and does fluctuate significantly on a quarterly basis. This "direct expensing" results in significant fluctuations in quarterly advertising expense. In the fourth quarters of 2009 and 2008, GAAP advertising expense for Roto-Rooter totaled \$6,766,000 and \$7,421,000, respectively. If the expense of the telephone directories were spread over the periods they are in circulation, advertising expense for Roto-Rooter totaled \$23,968,000 and \$24,077,000, respectively. If the expense of the telephone directories were spread over the periods they are in circulation, advertising expense for Roto-Rooter totaled \$23,968,000 and \$24,077,000, respectively. If the expense of the telephone directories were spread over the periods they are in circulation, advertising expense for the years ended December 31, 2009 and 2008, would total \$24,508,000 and \$23,852,000, respectively.
- (d) VITAS has 4 large (greater than 450 ADC), 19 medium (greater than 200 but less than 450 ADC) and 22 small (less than 200 ADC) hospice programs. There are two programs as of December 31, 2009, with Medicare cap cushion of less than 10% for the trailing twelve month period.
- (e) Amounts exclude indirect patient care and administrative costs, as well as Medicare cap billing limitation.

After-tax impact on earnings

(f) Effective January 1, 2009, we retrospectively adopted the provisions of the FASB's guidance, issued in May 2008, for accounting for certain convertible debt instruments.

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